Financial Statements

For the year ended March 2020

Company Name: Connexus Housing One Limited Company Number: IP27191R Regulator Registration Number: LH3943





Executive Directors, Advisor, Banker and Funder

Financial Conduct Authority registration number

IP27191R

LH3943

Registered as a Cooperative and

Community Benefit Society

Regulator of Social Housing Registration number

Registered office

Registered office The Gateway

The Auction Yard Craven Arms Shropshire SY7 9BW

Executive Directors

Interim Chief Executive Duncan Forbes

(appointed September 2018,

resigned April 2019)

Independent Auditor KPMG LLP
One Snowhill

Snow Hill Queensway

Greg Van Enk Bones (appointed

Peter Donovan (appointed June

2019, redeployed October 2019)

2019, resigned June 2019)

March 2019, resigned June 2019)
Duncan Forbes (appointed April

Birmingham B4 6GH

Chief Executive

Richard Woolley (appointed April

2019)

Company Secretary Nicola Griffiths (appointed March

2019)

Executive Directors Andrew Cooke (appointed October

2019)

Christine Duggan BSc (Hons)

(appointed July 2017)

Richard Woolley FCCA, BA (Hons)

(appointed July 2017, promoted

April 2019)

Victoria Tomlinson (appointed

June 2019)

Interim Directors Rowan Kirk (appointed July 2018,

resigned June 2019)

Vivien Knibbs (appointed July 2018, resigned June 2019)

Solicitor Anthony Collins

134 Edmund Street

Birmingham B3 2ES

RBS

5th Floor

2 St Philips Place

Birmingham

B3 2RB

Banker

Chair's Foreword

It was an enormous privilege to be appointed as Chair of Connexus in September 2019 and I am enjoying working with the Board and Executive team to help us achieve our ambitions to be well run, deliver excellent landlord services and more homes across Herefordshire and Shropshire.

It has been a year full of challenges for Connexus, concluding with the Covid 19 pandemic. The organisation has shown great resilience in responding to this crisis, seeking to ensure the safety of residents and staff; colleagues have dealt with a difficult situation with decisiveness and creativity. Many residents will face greater hardship as a result of the pandemic, and Connexus will, together with partners, look to ways to respond to this.

The Board's focus has been on improving the organisation's governance and its compliance with all health and safety requirements. Following a regulatory downgrade in 2019, and as part of a plan agreed with the Regulator, Connexus has undertaken a thorough review of compliance work using external advisors to ensure that our standards are above that required by regulation and comply with a standard that the Board has approved. Once we are confident that these parts of our business are working well, we shall look to the regulator to return Connexus to a top G1 governance rating later in 2020.

During the year there were some notable achievements including:

- The opening of the Foyer redevelopment in Ludlow providing accommodation, training and help in getting work for 16-25 year olds, together with the associated Grainloft development providing homes for 18-55 year olds with low level support needs.
- Completion of 200 new homes across Herefordshire and Shropshire including 92 for affordable rent.
- Launch of our "Together with Tenants" initiative to improve our customer engagement.

The continuing uncertainty around the final form of Brexit and the Coronavirus pandemic mean that the Government's priorities for housing are uncertain at this time. Nevertheless, with a strong majority in the House of Commons, the Conservative government is expected to follow through a policy of encouraging home ownership and incentives for people to get on the "housing ladder". Prior to the pandemic, priorities included improving safety of homes, particularly fire safety and this is likely to continue to be the case, as it will be for Connexus.

This year the Board has undertaken a review of the Corporate plan with the Executive team and agreed the direction for the next three years, whilst acknowledging that because of the Coronavirus pandemic, specific outcomes may need to be reconsidered. The revised Corporate Plan is available to view on our website.

The Board has reaffirmed our priority to the affordable rented sector and has narrowed our geographical remit to the counties of Shropshire and Herefordshire, with a reduced exposure to market sales risk; and to prioritise expenditure on existing

homes and their energy efficiency. Development of new affordable homes for tenants and shared owners will continue as an important contribution to meeting housing needs. However, our existing outright sale development at Radbrook in Shrewsbury continues to be popular with sales progressing strongly despite the Coronavirus pandemic.

Five other new non-executive Directors who bring a wealth of experience from the housing sector and elsewhere joined me on the Board in September 2019. Already they have played a major role in reinforcing good governance for Connexus and I am sure that their appointments will continue to be positive for Connexus.

I am grateful to Allison Taylor, John Cross and David Lincoln, three non-executive Directors for their contribution to Connexus as they will be retiring from the Board at the September AGM. Together with staff colleagues, they have helped realise the benefits a merger in 2017 and to ensure that we are equipped to use the full potential of the organisation to work with residents and partners to achieve our ambitions for the future. Thank you!

John Barker Chair

Chief Executive's Foreword to the Financial Statements

My first year as a Chief Executive has been an incredibly eventful one with external factors such as extreme weather conditions causing severe flooding in our counties and the Coronavirus pandemic impacting on our ability to provide our usual range of services. I am nevertheless proud of all my colleagues who have continued to provide a dedicated service to our customers.

The challenges arising from the Coronavirus pandemic will continue to impact on our communities over the medium term at least and the safety of our customers and staff remains our priority.

Our operational focus for 2020 has been to continue to deliver the goals set out in the merger business case that brought Shropshire Housing and Herefordshire Housing Groups together in 2018 as well as resolving the regulatory issues highlighted in last year's accounts.

This year saw the recruitment of a new executive management team following a largely interim structure in 2019 and the appointment of a new Chair, John Barker. John has a wealth of experience from both non-executive Chair roles and as a successful Chief Executive of housing organisations. More details of the non-executive appointments are included in the Chair's report.

With the new management structure in place we have been working through an improvement plan agreed by the Regulator of Social Housing in September 2019 following our governance

downgrade to G2. The Regulator defines G2 as compliant but "the provider needs to improve some aspects of its governance arrangements to support continued compliance".

As part of bringing our organisations together and aligning our service offer, after allowing for the costs of merger, we aimed to create efficiencies of around 5% of turnover from year three and 6.3% by year five. We have continued this process in 2020 generating a cumulative net saving of £1.884m compared to a forecast of £1.823m

A big part of this is rebranding of the landlords in the Group to just one brand "Connexus". South Shropshire Housing, Meres and Mosses Housing and Herefordshire Housing have achieved a lot since their creation, and some will be sad to see those names disappear. But the rebranding will create efficiencies and simplify the offer for our customers and stakeholders and allow us to focus on what matters to our customers and communities in Shropshire and Herefordshire rather than internal governance.

In the last 12 months we have seen a net increase of new homes in management of 108, Our business case for merger forecast an increase in the number of homes of 1,458 by the end of 2020. The new homes strategy has been written which seeks a more modest development programme that reduces risk, focusses on our rural areas and allows investment of resources into our existing homes.

Our operating margin for the year (inc. Disposals) is 28% against a forecast of 26.9%, the variance to forecast is primarily down to in year savings in management costs incurred in year.

The Registered Providers within the Connexus Group have a strong history in working with our communities. Following on from 2019 when Connexus won the "Best Older Persons Landlord" in the prestigious UK housing awards, a revised corporate plan has been approved by the Board in March 2020 for Connexus which puts our communities in Shropshire and Herefordshire as the focus of our objectives over the next three years.

Richard Woolley, Chief Executive

Report of the Board

The Board presents its report and the audited financial statements for the year ended 31 March 2020.

Principal activities

The Association is registered with the Cooperative and Community Benefit Societies Act 2014, Registered No. 30241R. It is also registered with and regulated by the Homes & Communities Agency in accordance with the Housing and Regeneration Act 2008, Registered No. LH 4493. The Association has charitable objects, and is a charity for tax purposes (reference XT4980). Connexus Housing One Limited is a subsidiary of Connexus Housing Limited.

Connexus Housing One Limited ('the Company) was formed for the benefit of the community in providing housing, accommodation and related services for people in need.

Review of business and future developments

South Shropshire Housing Association changed its name to Connexus Housing One Limited on the 1st April 2020, as part of the One Connexus Programme. Details of the Group's performance for the financial year and future plans are set out in the Strategic Report that follows this report.

Housing property assets

Details of changes to the Group's fixed assets are shown in notes 12 and 13 to the financial statements.

Political and charitable donations

The Company gave £nil charitable donations during the financial year (2019:£nil).

No political donations were made during the financial year (2019: £nil).

Reserves

The surplus on reserves at the end of the financial year was £2.5m (2019: £0.09m). This is after the transfer of the surplus for the financial year of £0.7m and pension provision of £1.719m (2019: (£2.496m)).

Post balance sheet events

There are no significant post balance sheet events requiring adjustment to, or disclosure in, the financial statements.

Payment of creditors

In line with government guidance, the Group's aim is to pay purchase invoices within 30 days of receipt, or earlier if agreed with the supplier.

Board Members and Non-Executive Directors

The Connexus Group operates with co-terminus boards, where the board members act for and on behalf of the whole Group. Connexus Housing One Limited (CH1L), Connexus Housing Three Limited (CH3L), Connexus Housing Two Limited (CH2L)

Connexus Housing One Limited

Report and financial statements for the year ended 31 March 2020

and Connexus Housing Limited share the same board members.

The non-executive directors of the Group who were in office during the year and up to the date of signing the financial statements are set out below. The Board comprises of ten Officer.

Current Board members:

Ordinary Board Members

John Barker – Chair (appointed September 2019)

John is an experienced nonexecutive director, chair and chief executive with wide experience in several successful housing associations. He has a strong personal commitment to the housing association sector, а clear appreciation of the strategic context in which HA's operate and recent experience at board level in high performing organisations including Sentinel, Bromford Group and First Wessex.

John was previously Chief Executive and a Board Member at Moat Homes from 1989 to 2008 and was one of the founder members of the South East England Regional Assembly and a Board and Committee member at the National Federation. John's pedigree in social housing and governance is therefore strong.

Andrew Battrum (appointed September 2019)

Andrew was the Finance Director of Bromford Housing Group, for 13 years retiring in 2016. His experience at Bromford provides him with a good insight into the social housing sector and equips him with an understanding of the locality.

In: addition to his Financial Management and treasury expertise, he brings strong analytical skills and an ability to move easily between bigger picture and detailed thinking. He has experienced different ways of working at Bromford, which has broadened his thinking both in terms organisational and Board operations.

John Cross (appointed December 2018)

John has extensive senior level experience leading on the development of new affordable homes and has worked as a highly successful Chief Executive for several organisations including bpha. He previously served as Chair of the National Housing Federation for three years. John will retire from the board in September 2020.

Simon Gibbs (appointed September 2019) Simon has Board experience of both public and private companies across sectors including Property. Retail. and Media. He has executive experience over 25 years as a CEO/MD. He is a Chartered Accountant with investment banking experience specialist and has both Treasurv knowledge in Management and **Property** Development, most recently through his role at Curo.

Simon has commercial expertise to drive growth within a housing building context. He has experience, understanding and an appreciation of the social housing sector bringing something different given his blended professional profile.

David Lincoln (appointed July 2017) David has previously worked in the gas and electricity industries, in roles ranging from operational to business and systems development and change management. David is also a volunteer adviser with Herefordshire Citizens Advice Bureau.

David was a Board Member of Herefordshire Housing Limited from 2010 before the merger to Connexus Housing Limited in 2017 and was due to retire from the Board in September 2019 but has remained on the Board for an additional year to assist with the Board transition arrangements. David will retire from the Board in September 2020.

Maggie Punyer (appointed September 2019) As a lead director with Ocean Media. Maggie has a good grasp of the key issues affecting the sector and practical experience of embracing the opportunities/challenges currently facing RP's. She has gained this insight through many governance roles, notably in her current capacity as a NED on the Board of Accent. good With appreciation а regulation. risk. culture and governance control, Maggie also has a commercial background providing the strategic leadership needed at a governance level by Connexus.

Maggie's track record of delivery is supplemented by the softer skills she brings around team development, Board growth and building consensus to take business led

decisions that are integral to the achievement of corporate goals. Comfortable in stakeholder management and effective in network building, Maggie acknowledges the importance of the external dimension of the role. She cares deeply about the provision of good quality social and affordable housing, and strongly believes in the voice of the customers and tenants informing organisational activity.

Abigail Reilly (appointed September 2019)

Abigail comes from a military background and has fifteen years' experience at senior management level within Social Housing. This includes three years as Executive Director responsible for a wide portfolio including Organisational Development, HR, Governance, ICT. Communications. **Project** Facilities. Management. Fleet Management Corporate and Strategy, Performance and Planning.

From September 2019 Abigail is returning to full time study to complete an MSC in Occupational Psychology as part of her ongoing professional development as an OD/business change specialist.

Abigail's appointment to the Connexus Board is her first NED appointment. She has however, been heavily involved in governance reviews which has formed a key focus of her executive director accountabilities. Her experience in this area includes being part of an indepth regulatory assessment (IDA) Abigail offers relevant process. technical expertise, a sound insight into governance issues and the potential to operate effectively in a NED capacity.

Paul Smith (appointed December 2018) Paul is the Cabinet Member for Housing at Bristol City Council and a member of the Advisory Panel for the Housing Ombudsman. Paul has also served as the Chief Executive of two national charities, the Furniture Reuse Network and Housing Potential (the skills agency for housing).

Allison Taylor (appointed July 2017) Allison has many years' experience at a senior level with an emphasis on people management and helping organisations create a climate to enable people to work at their best. Allison runs her own consultancy offering leadership development and executive coaching. Allison is the

Chair of Connexus' Remuneration and HR Committee.

Allison was a Board Member of Herefordshire Housing Limited from 2010 before the merger to Connexus Housing Limited in 2017 and was due to retire from the Board in September 2019 but has remained on the Board for an additional year to assist with the transition of board members. Allison will retire from the Board in September 2020.

Andrew Taylor (appointed September 2019 Andrew operates as an independent consultant primarily specialising in the social housing sector, but with some commissions also in the health sector.

He is a qualified member and fellow of CIPFA and has significant experience in all areas of Risk, corporate governance, and stakeholder management. This is through previous NED positions where he chaired Boards and Committees at both Salvation Army Housing Association and Hendon Christian Association. Andrew has experience in compliance controls, IDA preparation and key issues of

relevance from a regulatory point of view for an Audit and Risk Committee.

Richard Woolley (appointed April 2019)

Richard has over 20 years' experience in the housing sector, gained with both Large Scale Voluntary Transfers (LSVTs) and traditional housing associations. Having been Director of Resources for Herefordshire Housing and then Connexus Housing, Richard was appointed as Chief Executive and to the Board in April 2019.

Retired Ordinary Board Members in the year

Ruth Cooke (Chair)
(appointed July 2017, retired September 2019)
Hilary Gardner
(appointed December 2018, retired September 2019)
Gillian Jones
(appointed July 2017, retired September 2019)
Elizabeth Walford
(appointed July 2017, retired September 2019)

The Group has insurance policies that indemnify both its Board Members and Executive Directors against liability when acting for the Companies. With the exception of the Chief Executive, Richard Woolley and Andrew Cooke Director of Resources, Executive Directors are not Board Members and act as executives within the authority delegated by the Board.

The Board is responsible for the Group's strategic direction. Day to day management and implementation is delegated to the Chief Executive and his Executive team who meet at least fortnightly. The Executive Directors and senior colleagues attend Board and committees.

The Board meet a minimum of four times a year. The Chief Executive and Chair meet regularly.

Stakeholders

The strength of the Group lies in the quality and commitment of its employees. The Group's ability to meet its objectives and commitments to customers in an efficient and effective manner depends on the contribution of employees throughout the financial year. Consultation and communication with all employees takes place through regular briefings, team meetings and union representation.

The Group is committed to eliminating discrimination and harassment and promoting equality and diversity. Connexus Housing Limited actively encourages customer involvement by promoting various mechanisms. These include supporting resident groups, a customer involvement panel with direct access to the Group Board, and independent surveys through 'Voluntas'. These all help for customers to play an active role in shaping the future provision of services.

The Group's commitment is not purely to its customers, but also to the wider community. The Group supports the Discovery Centre in Craven Arms, the Mayfair Centre in Church Stretton and the Newton Farm Information Centre, a Hereford charity providing a wide range of advice either directly, by signposting or by providing space for other agencies on a surgery basis. This includes regular visits by the Citizens Advice Bureau (to whom grant aid is given to fund a part-time officer dedicated to supporting our tenants) and an access point for the local Credit Union.

The Group directly allocated grants to community groups to support initiatives across Shropshire and Herefordshire.

NHF Code of Governance

We are pleased to report that the Group complies with the recommendations of the NHF Code of Governance. A formal review of the effectiveness of the Board has been undertaken during the year and found that the Group was compliant with the code.

Members of the Association

As of 31 March 2020 there were 41 shareholders, each holding a £1.00 share all of which are independent in accordance with the Association's new Rules. This includes Connexus Housing Limited which is a member and holds a £1.00 share. Members have voting rights at Annual and Special General Meetings. Members of the Association are eligible to be elected to sit on the Board and Committees. The detailed arrangements regarding membership are set out in the Rules of the Association.

Health and Safety

The Board is aware of its responsibilities on matters relating to health and safety and the Group has detailed health and safety policies. The Group complies with the Health and Safety at Work Act 1974 and other relevant legislation.

Public Benefit

In setting the Company's aims and objectives, the Board has given careful consideration to the Charity Commission's general guidance on public benefit. The Board confirms that the Company complies with the public benefit criteria by:

 The provision of housing, accommodation and related services for people in need.

Internal Control Assurance Statement

The Group Board acknowledges its overall responsibility for establishing and maintaining the whole system of internal control and for reviewing its effectiveness for the Group as a whole.

The system of internal control is designed to manage, rather than eliminate, the risk of failure to achieve business objectives, and to provide reasonable, and not absolute, assurance against material misstatement or loss. In meeting its responsibilities, the Group Board has approved an effective framework to identify and manage the significant risks to the Group's operations. This risk-based approach to establishing and maintaining internal controls is embedded within day-to-day management and governance processes. The approach includes the regular evaluation of the nature and extent of risks to which the Group is exposed and is consistent with best practice.

Annual Review of the effectiveness of the System of Internal Control

The Group Board delegates responsibility for the annual review of the effectiveness of the system of internal control to the Audit & Risk Committee. The Audit & Risk Committee take account of any changes needed to maintain the effectiveness of the management and control process for risk and fraud. Audit & Risk Committee met five times during the course of the year. Assurance over the control environment was obtained from the following main sources:

Risk Management

An effective risk management framework sits at the core of the system of internal control. The Group Board confirms that the process for identifying, evaluating and managing the significant risks faced by the organisation is ongoing, the process has been in place throughout the year and up to the date of approval of the annual report and accounts and is regularly reviewed by the Group Board. The Group Board during the financial year set their risk appetite, setting out the Group Board's attitude to risk in the achievement of its objectives.

The Audit & Risk Committee approves at each meeting the contents and scoring of the risk register on behalf of the Group Board who maintain direction and oversight as part of good governance. The Executive and Senior Management Team regularly consider reports on risks and the Group Chief Executive is responsible for reporting to the Group Board any significant changes affecting key risks.

Internal Audit Service

The prime responsibility of the internal audit service is to provide the Group Board with assurance on the adequacy and effectiveness of the internal control system, including risk management and governance. Internal audit also plays a valuable role in helping management to improve systems of internal control and so to reduce the potential effects of any significant risks faced. Internal Audit is delivered by Beevers and Struthers with additional audit work being carried out by external sources to provide a 3rd line of assurance. The Internal Auditors has direct access to the Audit & Risk Committee

including one in-camera meeting without management present.

The Audit & Risk Committee reviews the findings arising from all Internal Audit Reports and is provided with progress reports on the implementation of all agreed recommendations for improvement to the point of conclusion.

The Internal Auditors provides an annual report and overall assurance opinion on the system of internal control based on the Internal Audit work performed during the year and management response to that work. The 2019-20 Internal Auditor Opinion and Annual Report identified no material concerns.

Fraud Management

There is an established code for Integrity & Bribery and Connexus Group operates a zero tolerance approach to any instances of fraud or corruption. There is an anti-fraud, bribery and corruption policy and fraud response policy, along with a Money Laundering policy and Whistleblowing policy. These policies are reviewed regularly. An electronic fraud register is maintained by the Company Secretary in addition to a hospitality register which is a register that identifies any gifts that may have been received. There were no material issues identified during the year. The Group has appropriate insurance cover in place to mitigate the potential financial losses associated with fraud.

Information and Financial Reporting Systems

Financial reporting procedures include a long-term financial

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plan, detailed annual budgets, detailed treasury reports, value for money reporting and regular management accounts which are reviewed by the Group Board.

Any issues raised in the external audit management letter issued at conclusion of the annual audit are dealt with to the satisfaction of both the external auditors and the Audit & Risk Committee with progress tracked to the point of conclusion.

Key performance indicators and business objectives set as part of the performance management framework are regularly reviewed by the Group Board to assess progress and outcomes against the Corporate and Business Plan.

Executive Management Team and Senior Management Team

Each employee who has financial or devolved budgetary responsibility is provided with a copy of the Standing Orders and Financial Regulations (SOFR) and provided appropriate training. Colleagues shall be responsible for the accountability and control of all resources including plant, buildings, materials, cash and stores relating to their areas of responsibility.

The Audit & Risk Committee shall be responsible for making recommendations to the Group Board on new SOFR and amendments to existing ones, as it considers necessary for the supervision and control of the finances, accounts, income, expenditure and assets of the Group.

Control Environment and Procedures

Governance arrangements are subject to continuing review

and development to ensure they remain fit for purpose. Board and sub-Committee membership is reviewed annually in line with the membership policy terms. Compliance with the chosen code of governance and the Regulatory Framework is reviewed annually.

The Board retains responsibility for a defined range of issues covering strategic, operational, financial, and compliance matters and new investment projects. The Board disseminates its requirements to colleagues through a framework of policies and procedures.

The Board confirms that there is an ongoing process for identifying, evaluating and managing significant risks faced by the Group and for preventing, detecting, investigating and insuring against fraud. This process had been in place throughout the year under review, up to the date of the Annual report, and is regularly reviewed by the Board.

Financial risk management

Connexus is financed by a combination of retained reserves, long-term loan facilities and grants from the Government. The Group has a formal Treasury Management Policy that was approved by the Board in May 2020 along with the 30 Year Business plan which is aligned to the Boards risk appetite and Golden Rules.

This policy seeks to address funding and liquidity risk and ensure covenant compliance; it states which types of financial instrument can be authorised for use, covering both borrowings and investments. In addition, the policy identifies the maximum value of financial instruments and with whom they may be

Connexus Housing One Limited

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 The group's ability to withstand other adverse scenarios such as higher interest rates and number of void properties.

The board believe the group and company has sufficient funding in place and expect the group to be in compliance with its debt covenants even in severe but plausible downside scenarios.

Consequently, the Directors are confident that the Group and Association will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on a going concern basis.

Annual General Meeting

The annual general meeting will be held on 15 September 2020 at the registered office, The Gateway, Craven Arms.

Independent Auditor

KPMG LLP were appointed by the Group Board in November 2017. The external audit contract is due for retender this year and for this reason no resolution to reappoint KPMG LLP, as independent auditor, will be put to the members at the annual general meeting.

The report of the Board was approved by the Board on 15 September 2020 and signed on its behalf by:

John Barker Chair

15 September 2020

Strategic Report

Who are we? Connexus was formed in 2017 following the merger of South Shropshire, Meres and Mosses and Herefordshire Housing Associations.

During the financial year we were operating to our Corporate Plan 2018-2021 which sets out:

The Connexus Way

Our Purpose "Creating places where People can reach their potential"

Our Pillars We are best able to deliver our purpose through focusing our energy in 3 areas.

People We have over 10,500 tenants, plus their wider households and provide careline services to 37,000 people.

Places We have over 10,500 homes in Shropshire & Herefordshire.

Partnerships` We work in partnership with Local Authorities to deliver our affordable homes programmes and other third sector agencies to add value to local communities.

We do this in an enterprising cost effective way. We call this

Profit for Purpose

It's about reinvesting any surplus we make into our core priorities. For example our Market Sales development at Radbrook delivering profits to fund affordable homes.

agreed. The purpose of this policy is to reduce the impact to Connexus of adverse movements in interest rates and fluctuations in income (especially sales).

Going Concern Statement

The financial statements have been prepared on a going concern basis which the directors consider to be appropriate for the following reasons.

The Group prepares a 30 year business plan which is updated and approved on an annual basis. The most recent business plan was approved in May 2020 by the Board. As well as considering the impact of a number of scenarios on the business plan the Board also adopted a stress testing framework against the base plan. The stress testing impacts were measured against loan covenants and peak borrowing levels compared to agreed facilities, with potential mitigating actions identified to reduce expenditure. Following the outbreak of Covid-19 the Group has undertaken a series of further scenario testing including severe but plausible downsides in the worst-case assessment.

The board, after reviewing the group and company budgets for 2020/21 and the group's medium term financial position as detailed in the 30-year business plan including changes arising from the Covid-19 pandemic, is of the opinion that taking account of severe but plausible downsides, the group and company have adequate resources to continue in business for a period of 12 months from the date of approval of these

financial statements (the going concern assessment period). In order to reach this conclusion, the Board have considered:

- the property market budget and business plan scenarios have taken account of delays in handovers, in respect of CH1L lower numbers of shared ownership property sales, reductions in shared ownership sales values;
- Maintenance costs budget and business plan scenarios have been modelled to take account of cost increases and delays in maintenance expenditure, with major works being phased into future years;
- Rent and service charge receivable arrears and bad debts have been increased to allow for customer difficulties in making payments and budget and business plan scenarios to take account of potential future reductions in rents;
- Liquidity current available cash and unutilised loan facilities of £18.856m with £21.983m within the Shropshire Funding Group which gives significant headroom for committed spend and other forecast cash flows that arise;
- Borrowing Headroom- There is significant un-utilised borrowing headroom within CH1L property portfolio.

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- Borrowing Headroom- There is significant un-utilised borrowing headroom within CH1L property portfolio.

We measure our success in terms of the returns we achieve on our time, money and resources to Customers, Connexus, Communities.

Our Values We are a young organisation, we have pedigree and are able to clearly describe how we will behave, operate and interact with others, and will be guided in everything we do by our PRIDE values:



Our Priorities for 2019-20

Customer Services- The Connexus Customer Offer

To deliver a consistent and effective service to our customers, enabling colleagues to give a first point of contact resolution and providing customers with a wider choice in how they access our services and an improved overall experience.

During the year we handled 129,772 calls from our customers resolving 87.6% of queries at the first point of contact an increase of 4.3%. However overall satisfaction dipped slightly in the year we are working hard to understand what the drivers for customer satisfaction are so that we take necessary actions.

In the coming year the implementation of one Housing System will make things easier for our teams which in turn should improve the Customer experience and satisfaction levels.

Net satisfaction with neighbourhoods increased to 83.8% in the period which is a 6% increase in the year.

Development

During the year we delivered 138 new houses across Connexus including the following schemes:

Marstons Hub, Ludlow Connexus Housing One

Radbrook, Shrewsbury Connexus Housing One

Blackfriars Street, Hereford Connexus Housing Two

Ship Inn, Hereford Connexus Housing Two

Baschurch Road, Bomere Heath Connexus Housing Three

Queensway, Whitchurch Connexus Housing Three

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During the year we handled 129,772 calls from our customers resolving 87.6% of queries at the first point of contact an increase of 4.3%. However overall satisfaction dipped slightly in the year we are working hard to understand what the drivers for customer satisfaction are so that we take necessary actions.

In the coming year the implementation of one Housing System will make things easier for our teams which in turn should improve the Customer experience and satisfaction levels.

Net satisfaction with neighbourhoods increased to 83.8% in the period which is a 6% increase in the year.

Development

During the year we delivered 138 new houses across Connexus including the following schemes:

Marstons Hub, Ludlow Connexus Housing One

Radbrook, Shrewsbury Connexus Housing One

Blackfriars Street, Hereford Connexus Housing Two

Ship Inn, Hereford Connexus Housing Two

Baschurch Road, Bomere Heath Connexus Housing Three

Queensway, Whitchurch Connexus Housing Three

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In the coming year the implementation of one Housing System will make things easier for our teams which in turn should improve the Customer experience and satisfaction levels.

Net satisfaction with neighbourhoods increased to 83.8% in the period which is a 6% increase in the year.

Development

During the year we delivered 138 new houses across Connexus including the following schemes:

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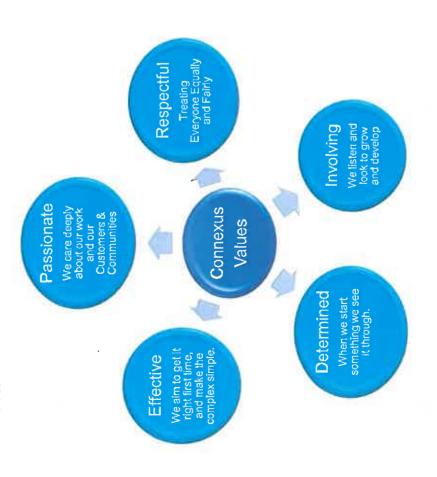
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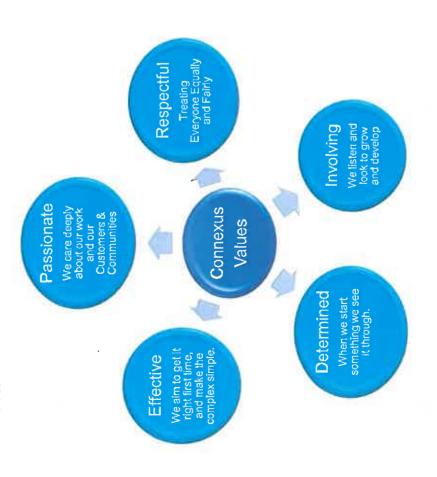
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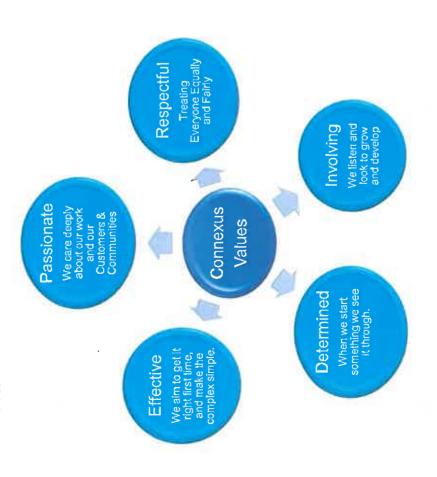
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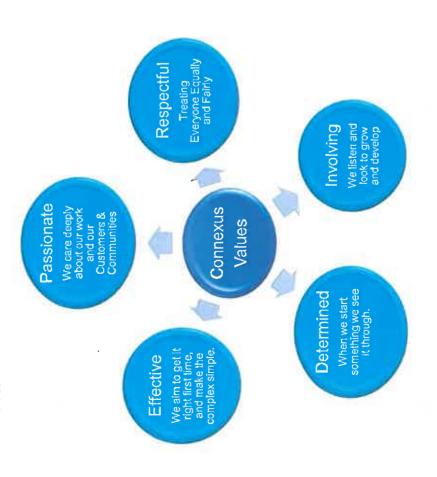
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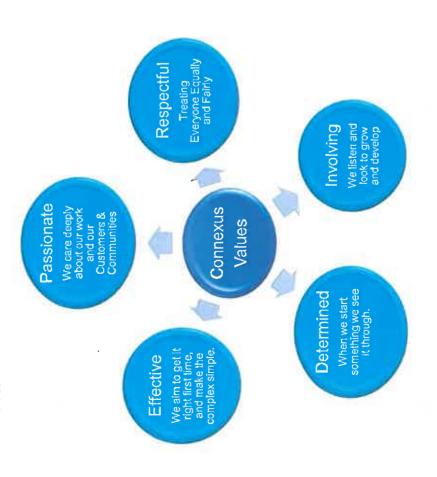
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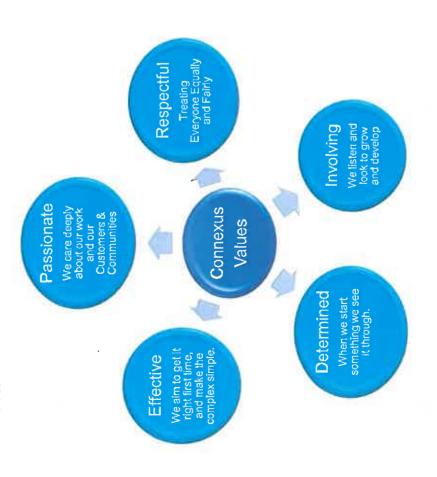
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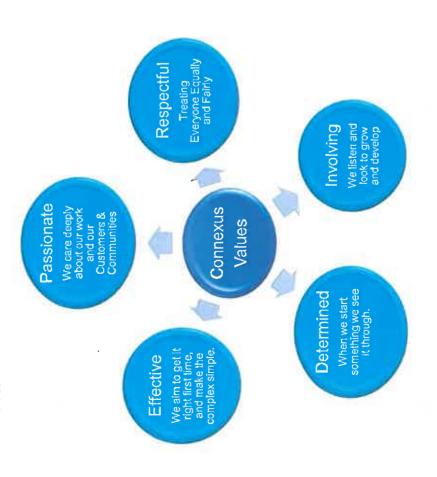
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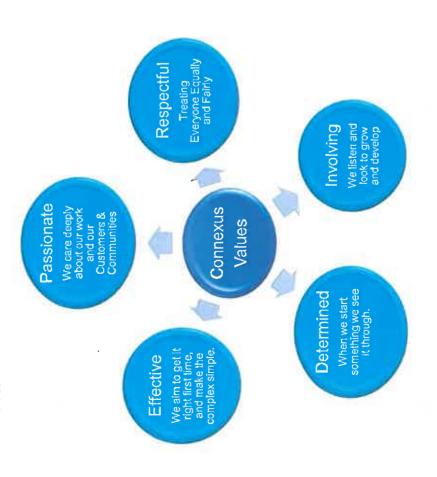
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Report and financial statements for the year ended 31 March 2020 Connexus Housing One Limited

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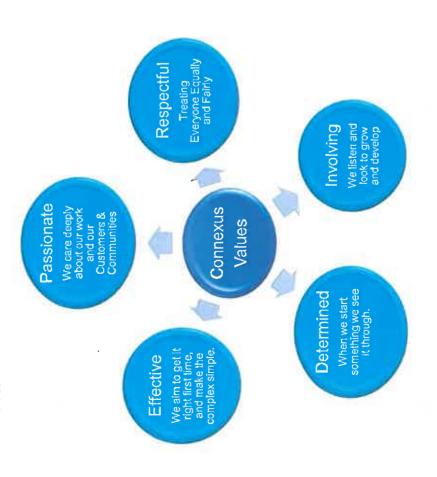
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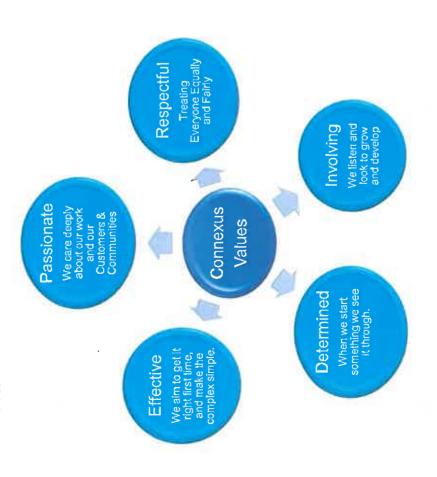
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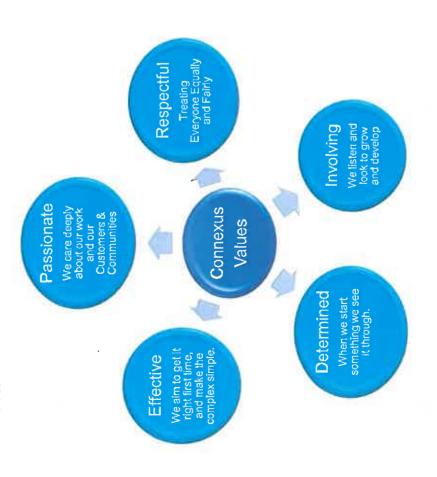
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- Maintenance costs budget and business plan scenarios have been modelled to take account of cost increases and delays in maintenance expenditure, with major works being phased into future years;
- debts have been increased to allow for customer difficulties in making payments and budget and business plan scenarios to take account of potential future reductions in rents;
- Liquidity current available cash and unutilised loan facilities of £18.856m with £21.983m within the Shropshire Funding Group which gives significant headroom for committed spend and other forecast cash flows that arise;
- Borrowing Headroom There is significant un-utilised borrowing headroom within CH1L property portfolio.

These include a range of tenures to meet the needs of local communities including affordable rent, social rent and shared ownership. The properties have now been let to the new tenants, turning them from houses into homes.

Additionally in the year we delivered 42 Open Market properties at our Radbrook site and a further 20 properties were delivered by Connexus Housing Two Ltd for open market rent.

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Resident safety has continued to be our highest priority and has been a real focus during the year.

Our Asset Investment activity slowed during the Covid-19 lock down period, but we are now fully operational once more with many customers again happy to allow us into their homes. We have been rolling out an intensive stock condition survey process to enable us to fully articulate our journey to Carbon Neutral, by 2050, over the next twelve months. Our Asset

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agreed. The purpose of this policy is to reduce the impact to Connexus of adverse movements in interest rates and fluctuations in income (especially sales).

Going Concern Statement

The financial statements have been prepared on a going concern basis which the directors consider to be appropriate for the following reasons.

The Group prepares a 30 year business plan which is updated and approved on an annual basis. The most recent business plan was approved in May 2020 by the Board. As well as considering the impact of a number of scenarios on the business plan the Board also adopted a stress testing framework against the base plan. The stress testing impacts were measured against loan covenants and peak borrowing levels compared to agreed facilities, with potential mitigating actions identified to reduce expenditure. Following the outbreak of Covid-19 the Group has undertaken a series of further scenario testing including severe but plausible downsides in the worst-case assessment.

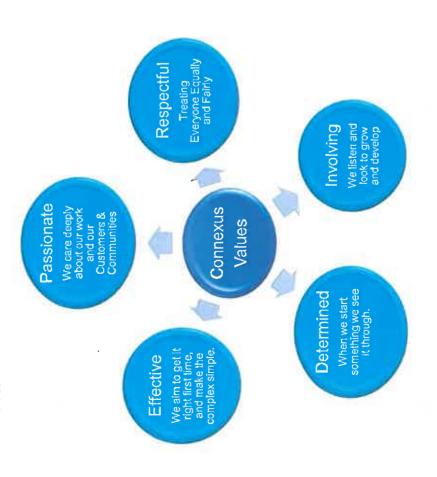
The board, after reviewing the group and company budgets for 2020/21 and the group's medium term financial position as detailed in the 30-year business plan including changes arising from the Covid-19 pandemic, is of the opinion that taking account of severe but plausible downsides, the group and company have adequate resources to continue in business for a period of 12 months from the date of approval of these

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We are a young organisation, we have pedigree and are able to clearly describe how we will behave, operate and interact with others, and will be guided in everything we do by our PRIDE values: Our Values



Our Priorities for 2019-20

Customer Services- The Connexus Customer Offer

enabling colleagues to give a first point of contact resolution and providing customers with a wider choice in how they access our To deliver a consistent and effective service to our customers, services and an improved overall experience.

During the year we handled 129,772 calls from our customers resolving 87.6% of queries at the first point of contact an increase of 4.3%. However overall satisfaction dipped slightly in the year we are working hard to understand what the drivers for customer satisfaction are so that we take necessary actions. In the coming year the implementation of one Housing System will make things easier for our teams which in turn should improve the Customer experience and satisfaction levels. Net satisfaction with neighbourhoods increased to 83.8% in the period which is a 6% increase in the year.

Development

Connexus Housing One During the year we delivered 138 new houses across Connexus including the following schemes:

Connexus Housing One Marstons Hub, Ludlow

Radbrook, Shrewsbury

Connexus Housing Two Blackfriars Street, Hereford

Ship Inn, Hereford

Baschurch Road, Bomere Heath

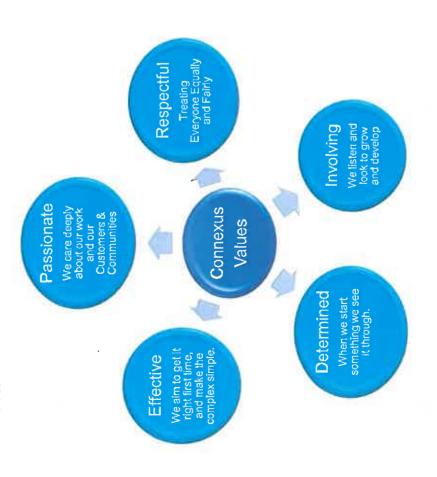
Queensway, Whitchurch

Connexus Housing Two

Connexus Housing Three

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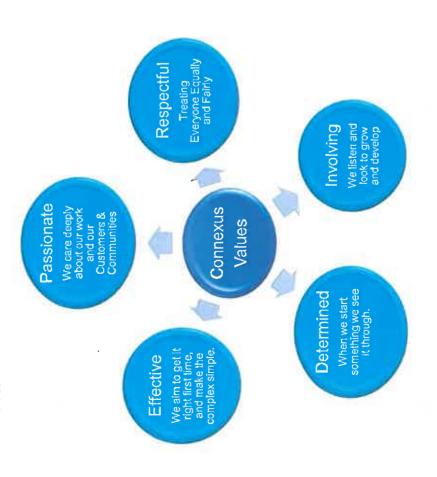
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One Connexus

'One Connexus' is our corporate programme to complete the merger of Group and embed our Connexus way of working. It seeks to build

the Connexus brand more effectively.

As part of the One Connexus programme, we have continued our rebranding and process in the year our fleet of approximately 150 vehicles was rebranded, along with our websites and other customer facing platforms. An integrated Payroll and HR systems was successfully implemented in the year along with the completion of the Terms and Conditions review to harmonise T&C's across the group.

We continue our journey to a simplify the organisation structure with three entities due to be removed from the group in 2020/21. Independence Trust by means of a transfer of control and Enterprise 4 Limited & Floreat Development Living due to a winding down of activities in these companies, as future work is undertaken by Connexus Enterprise and Rise Developments respectively.

Value for Money

As part of the priorities set out at merger a target of £2m of recurring savings was set to be delivered by 2021. During 2019/20 we have been working to deliver the efficiency savings target for the year and improve performance against the VFM metrics.

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We remain ahead of the Efficiency Savings target forecast at Merger with £1.884m of cumulative savings achieved, compared to a £1.823m target. The coming year is forecast to have significant savings of £2.54m due to restructuring, continuing to streamline operations and the One Connexus programme bringing about savings in relation to Systems, these have identified and approved by the Group Board as part of the budget setting process.

This work will be on-going in 2020/21 with projects underway to deliver one Connexus Repairs System and one Housing System, both with Go-Live in the year.

Value for Money is discussed further later in this document.

As part of the One Connexus Programme we are reviewing our offices facilities and with Covid19 the way we work.

Improving Governance

Connexus is currently rated as a G2 V2 organisation. We aspire to be G1 V1 in 2020/21 by improving and strengthening

Governance at Connexus through the Embedding Excellence programme and realigning our risk appetite for Market Sales.

Following the recruitment of new Board and Executive team at the end of 2018/19, work has been on going during the year to embed our improved risk management framework throughout the organisation and we have agreed with board a set of Golden Rules which will underpin all our activities.

We have increased mandatory training in the year to include the following areas; GDPR, Anti-Bribery and Corruption, Whistleblowing, Cyber Security, Safeguarding, Confidentiality and Professional Boundaries with training course on Procurement, Lone Working and Anti Money laundering for relevant colleagues. With the aim of increase best practice and training colleagues to the highest standards as well as attaining G1 V1 grading by working with the Regulator of Social Housing to ensure continued compliance with Governance and Financial Viability standards.

Financial Strength and Resilience

We are in a strong financial position and our operating performance is consistently out-performing our budgets. The surplus of the year was £8.8808m, compared to a budget of £8.345m. With an operating margin of 28% in the year.

All covenants were compliant throughout 2019/20 with significant headroom available.

Operational cashflows are managed in line with the Treasury Management Policy through use of a revolving £40m facility. A refresh of the facility has been agreed with RBS, increasing the

facility value to £55m and extending the period of financing by 5 years.

We are resilient to future financial pressures with unencumbered assets of £146m (EUV-SH) and substantial over securitisation in our charged assets giving further headroom, based on valuation by Savills at 31 March 2020.

People- The Connexus Colleague Offer

In 2019-20 we have unified terms and conditions across the group ensuring a fair and consistent approach that will not only retain colleagues but also ensure Connexus is a leading employer and a place where people want to work. Promoting more agile and flexible working arrangements.

Other Achievements in 2019-20

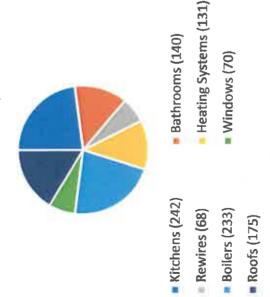
Cyber Security- In 2019/20 we achieved Cyber Essentials which protects Connexus against the most common cyber threats reducing the risk by over 80%, protecting our data, and demonstrating our commitment to Cyber Security to our customers. In 2020/21 we aim to achieve Cyber essentials plus.

Maintaining and Improving our Properties

During the year we have been maintaining our homes through responsive and planned repairs in addition to our Capital Improvements programme.

A total of 28,810 responsive repairs were carried out during the financial year. We have also spent £8.358m on improving our existing properties across the group this year as detailed below.

Capital Improvement Programme 2019-20 (No of Installs)



The Future at Connexus?

Corporate plan 2020-2023

The Corporate Plan for 2018-21 has now been superseded by a new Corporate Plan for 2020-23 this plan was developed prior to the Covid-19 crisis and was due to be launched on the 1st of April 2020, the Board agreed to postpone the launch of the plan so that they could review the outcomes once the crisis was over. We know now that the Covid-19 crisis will not be resolved

overnight, so we need to re-evaluate our working practices and priorities for the medium and long term,

The Corporate Plan identifies Brexit, the housing crisis, welfare reforms and rapid technological changes as having an impact on our customers, communities and our homes hence describing these as the drivers of the Corporate Plan. The values and the "pillars" that Connexus is focussing on are described in the Chief Executive's report. Our plan is to grow Connexus, not just to provide new homes, but to place greater emphasis on the issues that matter most to our customers- regeneration of existing homes, reduction of fuel poverty, improving services and responding effectively to external factors-climate change, environmental standards and government policy. Our people are passionate about the services we provide and we will invest in them and empower them to provide great services to all our customers.

The full corporate plan is available on our website

www.Connexus-group.co.uk

We have agreed defined targets and objectives for the coming year linked to our Objectives. Targets for 2022-23 will be set in the coming year when there is more certainty about the operating environments. Focussing on the first 12 months by the end of 2021- we will aim deliver the following outcomes:



Customer Focus

2 Our People

Customer Focus All objectives are inkee to all outcomes amprove	Outcomes 2020/21	Measure of success	2020 to 2023	Outcomes 2020/21	Measure of success
Jad July	shuts.	The state of	Gur People All objectives are linked to all outcomes	utcomes	
	improved voids and lettings	Be, lot time seek list in 72 days		Colleagues have access to	increased number of colleagues
	performance across the Group		Supplied to the supplied to th	mobile way	able to work from any location
	Housing services delivered in a consistent way	Rent arrears less than 2%	needs of our people and	Coftword collection to make the	Improved recoultment (applicant
STATE	improved customer satisfaction and net promoter somes	Customer satisfaction of 92% NPS 50	Resulting and sale workfuller	aid recultment and retention	candidates), retention/colleague tumover, and absence levels.
	Usten to and empower our customers to scrutinise and	M. Common and the com	Learning & Dovertopment and investment in appropriate section.	Fully trained and competent	Implementation of the Learning & Development strategy
190 190 191	Deliver a modem and consistent Obstance service		If systems that delivery effective service delivery	Dehvery of ICT arrangements in relation to office review	Right equipment and places to work
point of certification and the cost (consistent customer other	Delver a modern and consistent costonier service	On-line partal call volume reduction 3% 150 portal sign-ups		Healthy and safe employees	Health and safety action plan fully implemented
2 2	Safer homes	100% compliance (except efectival) 100% electrical safety checks (lets)			
Const	incressed delivery of independent Living services	Review of 5 Housing for older people schemes and development of sustainable independent living model			
CON	Community alarms appropriate for the needs of our customers	Nevtew of community alarms across Cornexus			
put distribution of the control of t	independent Living Schemes that are popular and easy to let	Re-let times maximum of 26.5 days			
No	More targeted and effective communications	Improved use of email and on- line communications to drive efficiencies			



One Connexus All objectives are linked to all outcomes	uttomes	
	Implement the same IT system (Orchard) for Assets and Repairs across the Group. Lst Touch (hand-held devices for Trades colleagues) plus support in the use of the Orchard Assets system	All Repairs teams using Orchard and 1st Touch
One approach across our geography Alkaned bolk les and	Reduced timeframe for statutory	Reduced external audit costs 21/22
procedures New systems diving	acounts production	Reduced hours worked over year end
Accounting account of the state	Develop a reliable and consistent	Involces paid within 30 days - at least 80%
management structure		Reduce overtime cost to £3k
	Oxporate structure review	Review of Registered Providers (RPS) and other comparies in structure and consolidated if demonstrating Value for Money (VIIV).



Commitment to our Communities

Lorporate Main objectives 2020 to 2023	Outcomes 2020/21	Measure of success
Commitment to our Communities All objectives are linked to all outcomes	uttomes	
	Fully Informed asset management system	Stock condition surveys of 50% of stock
	Asset Management Strategy	Asset Management strategy in place
	Maintaining robust governance (of assets)	Electronic asset management system in place
. Usea understanding of our	New homes delivered	143 new homes delivered
Codity nome vision New frames strates.	Carity over rural offer to tenants	Rusal sustainable communities defined
POASING SUBDOM STEELINGS PRACIFIES IN A CONTROLL	Improved energy efficiency in our homes	Start on site for ERDF project
- Paint Fardon nouthai addroach	Pilot a carbon neutral approach to development	Developed a pilot new build approach specification that is both osst and carbon neutral
	Approach to neighbourhoods agreed	Neighbourhood policy developed
	Algoring service charge recovery across Connexus	Axed service charges implemented



Well governed, restlient and financially sound All objectives are linked to all outcomes Strategic and appraisation in the strategic and at Business Review at Business Review at Business Review at Compliance against the institute and financially sound Strategic and appraisation in the strategic and at Business Review at Compliance against the institute and financially sound Compliance against the institute and financially sound Strategic and appraisation in the strategic and at Business Review Meterstormance for us Performance for us Business Review Meterstormance reviewed monthly of Sendre and correct and correct and correct and appraisation in the strategic and and appraisation in the strategic and appraisa

Financial Projections

	Homes	Assets and Liabilities	Homes	Barrasing	Reserves	Income and costs	Rents and Service charges	Property Sa	Other storage	X Operating costs	Surplus	Oey ratios	Operating margin	COTTOS MRU/Interest	
						Ė	Service	Property Sales income		cists			margh	Winterest	
0202		Em	10,367	241.7	95,4	i	49.9	H	692	69.0			34,896	232%	
1202		£	10,457	238.3	109.5	H	57.8	24	33.4	73.5			35.5%	179W	
2022		ij.	10,659	246.3	125.5		54.2	23	37.2	76.8			36.9%	172%	
2023		5	10,906	2885	1400		56.9	S. C.	273	72.2			37.5%	.202%	

Report and financial statements for the year ended 31 March 2020

Equality and Diversity.

Connexus is committed to ensuring equality of opportunity as both a service and an employer and to maintaining a working environment free from discrimination, victimisation, harassment and bullying. The group adheres to all aspects of the Equality Act 2010 and operates within the HCA Regulatory framework.

The Connexus Way is to create places where people can reach their potential and the Equality & Diversity strategy reflects the Groups PRIDE values and in particular that we are respectful.

"We deal with people of all ages, all backgrounds, all needs and requirements and we treat everyone fairly considerately and as individuals."

Connexus is required to produce an annual report on the Gender Pay Gap. A snapshot of the data reported for the period April 2019- March 2020 is below:

There were 553 colleagues at the time of reporting:

Employees (Number)

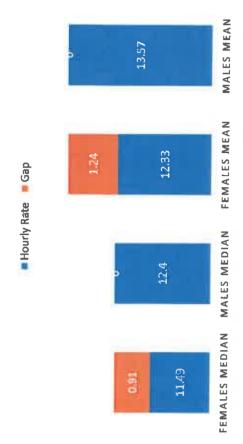
In order to understand the data in more detail it is important to understand the organisation functionality and demographic.

We are a housing association based in rural Herefordshire and Shropshire and also provide wellbeing support in services in Gloucestershire. From a colleague perspective, Connexus consists of a board, committee members, a chief executive, directors and a range of colleagues with wide ranging skill sets and professions.

Unemployment is at a year on year low meaning there are skills shortages nationally and particularly in rural locations like those Connexus operates in. The current pandemic and impacts on the employment market may mean that this changes in the future.

The Group promotes flexible and part time working in many roles, has mixed central support and housing teams, wellbeing support, and trades assets colleagues. Even with proactive recruitment the trades areas remain a predominantly male dominated area of the business.

PAY GAP ANALYSIS £



Female 46.84% = Male 53.16%

Report and financial statements for the year ended 31 March 2020

What are we doing about it?

In the year the Group launched revised terms and conditions for the workplace, as part of the Connexus Way and being One Connexus post merger transformation, with a significant part of this review being pay harmonisation.

A key driver for the review was to create an employer of choice, we recognise the importance of having the right colleagues in the right roles with fair and equitable rewards packages. We endeavour to continue this journey through our People Strategy and our Equality and Diversity policies so that we reflect the diversity of our customers, tenants and colleagues and can meet their needs and expectations.

Next Steps

We have committed to regular reviews of pay in line with benchmarked data on an annual basis and more widely every three years.

We carry out proactive recruitment- recruiting in different waysengaging a positive colleague journey for all colleagues.

We have a clear Recruitment, People and L&D Strategies to ensure that we continue our journey, empowering colleagues to develop to their potential, meeting their training needs and are proactive in networking with other organisations/charities/groups and partners to share resources and best practice.

Apprentices at Connexus

Connexus supports and encourages apprenticeships as they are a fantastic opportunity for the group to grow and shape its own

Our apprenticeships create a journey for an individual, taking them from novice to skilled colleague, while aligning with, and

contributing to the groups vision and values. Connexus invest in its apprentices helping them to develop their practical skills and knowledge which not only benefits the apprentice but gives the group a return on its investment, making them truly a real asset to have within the business.

Connexus' past apprentices



Georgie Cadman, Busines Support Assistant "I joined as an apprentice in 2018 and have since secured a full-time position. Connexus was offering amazing apprenticeship opportunities and this was a great starting point in my career. Connexus provided me with a good foundation to build the necessary

skills to progress with a career in housing. I was able to work with other departments, developing my knowledge."

Report and financial statements for the year ended 31 March 2020



James Tolley, Heating Engineer

"I started as a Gas Apprentice in August 2013 with the gas team completing gas servicing, repairs as repairs. Since September 2018 Engineer and carry out gas servicing and repairs for properties my apprenticeship I started work in I've been employed as a Heating and other works, once I completed the Renewables Team carrying out services of these systems as well across Shropshire."



Sophie Mellings, Communications & Marketing Assistant

in a business environment while 2015 within the Communications team at Connexus. I'm currently "Connexus has helped me develop my skills and knowledge of working Administration Apprenticeship completing my Business studying towards my Level Foundation



Bryn Martin, Electricians Working Supervisor

electrician as the Regulations have evolves, with new products on the market often requiring manufacture training. My apprenticeship gave me the basic knowledge and skills constant updates, and the industry required. As in most trades you don't really start your development until your thrown in the deep end "You never stop learning as an and start working independently."





towards my Level 5 diploma. This Danni Brown, Trainee HR Business Apprenticeship in 2014. Since then I have completed my CIPD Level 3 I have gained valuable skills and experience and completed my HR certificate in HR and working will contribute to me becoming a fully qualified HR Business Partner.



Sophie Pryce, Electrician Approved

"I learned lots of important knowledge, while doing my apprenticeship, from both the classroom and being on site. Also, a bonus is you're being paid to learn! I qualified as an Electrician in 2012."



Jack Perry, Trainee Income Officer

"My apprenticeship was a CIH Level 3 In Housing and I started in April 2018. My apprenticeship has enabled me to be in the job I am doing today as the skills I gained allowed me to be successful in the interview process and show that I can work at Connexus full time. My apprenticeship was involving, balanced and lots of fun!"



Report and financial statements for the year ended 31 March 2020

Financial Performance

The company made a surplus after tax for the year ended 31 March 2020 of £0.704m. This is a significant improvement on the 2019 reported position a deficit of (£1.43m), and is also positive to the budgeted position of (£1.841m).

The key variances which have resulted in this improved position relative to 2019 are:

- £1.0m increase income generated from property disposals
 - Increased depreciation charge of £0.332m to 2019.
- Social Housing Lettings Management costs decreased by £0.1m from 2019. Offset by an increase in Void losses £0.096m
- Exceptional items relating to the write back of Fixed assets following the completion of the fixed asset review £1.294m

From a budgetary perspective, the positive variance of £2.545m has largely been driven by.

- Surplus on the sales of fixed assets which have taken place ahead of schedule £1.25m.
- Write back of £1.294m assets following FA review.

The operational performance for the year was also positive, examples of which include:

- Colleague costs were £1.25m lower than budget offsetting £0.696m increased spend on Repairs and Maintenance in addition to £0.043m less Improvements being capitalised than forecast.
- £0.256m impairment on Investment properties.

The focus for 2020 continued to be maintaining the quality of our homes with a £2.5m works programme in year, (2019: £5.1m). Priority in the year for Connexus Housing One homes was boiler and heating replacements.

The total comprehensive income for the year was £2.423m surplus for the year compared with (£3.93m) deficit in 2019, an actuarial gain of £1.719m has been recognised in 2020.

Value for money

In April 2018 the Regulator of Social Housing updated the Value for Money Standard and we have maintained our approach to VFM to ensure compliance with this.

The Group Board has been given assurance in respect to compliance via a VFM compliance checklist, this articulates all strands of the standard which Executive colleagues have presented documented evidence to the Audit & Risk Committee for approval

The required outcomes from the RSH are that Registered Providers must:

Clearly state their strategic objectives – a new Corporate Plan was approved in 2020 by the Group Board which details five clear objectives; Customer focus, our people, One Connexus, Commitment to our Communities and to be Well Governed, Resilient and Financially Sound. A Value for Money strategy was approved in July 2018, a revised VFM strategy is being prepared for approval by the Group Board and will be in place from the 1st of April 2021. The existing strategic objectives are to:

Report and financial statements for the year ended 31 March 2020

- Generate the optimal outcomes for the Group, tenants, customers and communities from the considered use of all resources.
- Create efficiencies in the way we operate.
- Utilise profits from commercial activities to provide better services for our customers.
- Understand the return on our assets and utilise this to assist in the prioritisation of activities against our strategic objectives making new development decisions based on social and financial return to the Group, our customers and communities.
 - Create and embed a VfM culture across the Connexus group.
- Use growth in the business to provide local employment opportunities, apprenticeships and reduce dependency.
- Provide social and economic benefits to individuals and communities in our core geographical areas.
 - Create environmental efficiencies

The financial efficiencies generated will provide funding to:

- Meet new homes targets
- Invest in existing stock
- Improve customer services
- Maintain sustainable communities
- Support business growth and development

•

Approach agreed by Board in delivering value for money

The strategy in place since merger has been reviewed by the Audit & Risk Committee and has been scrutinised and approved by the Board. A revised strategy is being prepared which will align to the new corporate plan.

The VFM agenda is embedded at Connexus through the creation of a Connexus Value Group (CVG). Chaired by the Director of Resources, the CVG includes colleagues across the Group at all

levels. A detailed efficiency log is at the heart of the CVG, this is accessible by all colleagues within the organisation having the ability to enter onto the log savings that have been demonstrated. Finance then transact these savings as cash backed and report to Senior Management, Executive Management and Group Board income and expenditure detailed variance analysis via the monthly management accounts.

Our approach is designed to ensure that value for money is provided for our customers. Specifically:

- Connexus has adopted a Customer First approach to focus on delivering to purpose and what matters most to the customer rather than being driven by costs, targets and budgets. All of these will be measured and monitored but will not drive delivery.
- Connexus has developed a Customer and Community Involvement Strategy and will listen to the concerns of customers in order to deliver better services and amend our approach in response to customer feedback. We communicate with our customers in a variety of ways, via our website, telephone and text messaging, meetings, face-to-face contact and social media but we principally communicate our VFM story and service changes etc. through our customer newsletters.
- Customer Involvement Panels are central to the process of service review and improvement.
- Connexus has partnership working as a key pillar and will work closely with other landlords across our core operating area of Shropshire and Herefordshire to better address the collective needs of residents, tenants and customers and to be responsive to priority issues facing our Council partners.

Report and financial statements for the year ended 31 March 2020

Ensure that optimal benefit is derived from resources and assets to optimise economy, efficiency and effectiveness.

The approved VfM strategy states that Connexus will:

- Prioritise our expenditure and ensure that expenditure is only incurred if it directly benefits our customers or indirectly benefits our wider customer base.
- Create a business case for major decisions and scrutinise these at Connexus Value Group, Senior Management Team meetings, Executive Management Team meetings, Enterprise Committee, Audit & Risk Committee, Customer Services Committee or Parent Board as appropriate. The business case will be backed up by a financial appraisal linked to the quality and benefits to our customers
- Understand our performance and cost base in relation to outcomes and review these in comparison to other similar organisations (including commercial organisations where available) on at least an annual basis using analysis to drive service improvement where appropriate.
- Monitor trends against performance on a monthly basis and have processes in place to improve, introducing continual learning cycles.
- Review our performance through balanced scorecards and management accounts on a monthly basis and at least quarterly report to Board and relevant Committees.
- Drive efficiencies in procurement by creating a procurement plan and monitoring outcomes.
- Set annual targets for VfM efficiencies, recording and scrutinising efficiencies delivered.
- Have robust business planning and budget process and review to ensure that financial performance will comply with funders' covenants

- Include an annual efficiency target approved by the Group Board in our Long Term Financial Forecast.
- Where possible we will generate a profit by providing services to non-residents and use the profit to reduce costs or improve the service to our residents.
- Implement our Asset Management Strategy to optimise the return on our assets.
- Use a variety of data from a number of sources (including customer satisfaction, customer profiling and complaints/compliments analysis) to review and triangulate evidence to value for money
- Involve customers through representative tenant groups, resident inspectors and scrutiny panels
- Challenge our delivery models and ensure that our corporate structure provides VfM.

Specific expectations from the RSH are that Registered Providers must demonstrate:

Robust approach to achieving value for money, including "rigorous appraisal of potential options for improving performance"

Options appraisals are considered for significant decisions and reviewed by EMT, relevant Committees or the Group Board as appropriate which include merger savings and team restructures

Regular and appropriate consideration by the Board of potential value for money gains,

Gains have been considered at the internal Connexus Value Group and at Audit and Risk Committee and for particular items at Board. Options appraisal and VfM section of the Board reports ensure there is regular and appropriate consideration of VfM by the Board. We now plan to rationalise the structure and merge the entities in the business, to generate further efficiencies.

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Consideration of value for money across their whole business and where they invest in non-social housing activity, they should consider whether this generates returns commensurate to the risk involved and justification where this is not the case.

The Enterprise & Development Committee was established in 2018 to ensure that non-social housing returns were properly evaluated. New business finances are prepared by the Finance Team and reviewed by the Director of Resources in conjunction with the lead Director or, if material, by the Executive Management Team. Development management accounts are presented to the Enterprise & Development Committee, which provides assurance in respect to non-social housing activity. The Group Board as part of the approval process of the LTFF2020 re-confirmed the on-lending cap between Connexus Housing Two and Floreat Living plus establishing a fresh set of Golden Rules limiting the exposure to non-social housing activity.

That they have appropriate targets in place for measuring performance in achieving value for money in delivering their

strategic objectives, and that they regularly monitor and report their performance against these targets

Targets have been developed from the Business Case for merger, the efficiency targets approved by the Board, the standard metrics produced by the Regulator of Social Housing and other metrics that EMT and SMT have identified. These are included in the VfM Strategy. We report on our financial VfM targets (where they can be derived from the Statement of Comprehensive income) in our quarterly financial reports to Board. A more detailed 6 monthly review of performance against targets is taken to Audit and Risk Committee and reported annually to the Board.

Registered providers must annually publish evidence in the statutory accounts as follows

- Performance against VFM targets, metrics set by the regulator and performance compared to peers.
- Measurable plans to address any areas of underperformance

These are detailed in the following pages:

Overall VFM self-assessment

Connexus has engaged i4H to provide benchmarking information, with the full report for 2019/20 being provided in July 2020 and is benchmarked against 15 of its peers. Audit & Assurance Committee noted the VFM metrics and VFM compliance checklist in their July 2020 Committee meeting.

Methodology

The scoring is hased on the 14H quartile system presented below and the system will correspond the score to the quartile position.

Performance	Score	Percentile
Elite		76 - 100
Median/Upper	30	51 - 75
Low/Median	20	26 - 50
Poor	10	0 -25

Financial Performance and Position

The following table presents the VTM Metrics introduced by the Regulator Social Housing in 2018. The metrics are a requirement of the updated VfM Standard and are of importance to the regulator in the consideration of efficiency.

FY20 - Financial Indicator	FY19 Outturn	FY20 Outturn	Median
Reinvestment%	n/a	4.00.4	7.56%
hew Supply Delivered% (Social Housing)%	Keen	101	1.35%
New Supply Definered % (Non-Social Housing) %	0,00%	0.19%	0.00%
Geanng Ratio %	62.78%	72,43%	49.22%
Ebitda Mai Interest Cover %	168.27%	181.65%	201.45%
Head ine social housing cost per unit £	12,577	£3,500	(3,474
Operating Margin % (Overall)	4114	26.18%	26,54%
Operating Margin % (SHL)	27,33%	25,02%	28.72%
Return on capital employed [ROCE]	A SACH	4.39%	4.56%
Total Score	180	00%	225

*Operating Margin Overall in FY19 included Surplus on the disposal of Fixed asset performance has improved.

The total finance score for Connexus Group has slightly increased in FY20 in comparison to FY19. This is however due to the reinvestment score not being included for FY19 as it was not available at the time of reporting. There has been a reduction in performance for headline social housing cost per unit, operating margin and social housing lettings operating margin. New supply delivery has reduced very slightly however performance remains at the mid/upper quartile.

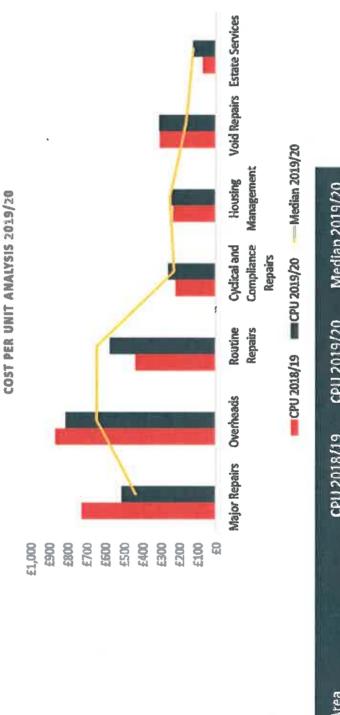
This represents a 35% performance gap between Connexus group and the elite category in FY20. Connexus Group overall financial position remains at the mid/lower Quartile against its peer group for FY20.

A key, strategic objective for the Connexus group is to develop new homes and development activity has reduced for FY20. The impact of Covid-19 needs to be considered for a reduction in development activity, which will also be a factor for FY21. Compared to all social housing providers above 1,000 units Connexus Group performance is considerably improved. The quartile position moves from mid/lower quartile (Connexus peer group) to mid/upper quartile (National peer group). In particular, performance for headline social housing cot per unit and ROCE performance is improved. Operating margin overall and SHL also shows more favourably compared to national providers.

In conclusion, Connexus Group is a low performer compared to the peer group. However, overall performance is more favourable when compared to national registered providers. New delivery performance has declined but new delivery is contributing to a key national and business objective.

Operating costs

This is an overview of the Groups cost per unit across our key areas



Service Area	CPU 2018/19	CPU 2019/20	Median 2019/20
Major Repairs	2223	516	£439
Routine Repairs	FAAZ	\$75.	£648
Void Repairs	£311	£313	£164
Cyclical and Compliance Repairs	1000	6262	£253
Housing Management	£236	£245	£230
Estate Services	F74	£126	£126
Overheads	£874	£815	E649
Total Cost Per Unit	52,892	£28 CF	£2,633

NB, cost per unit is £3,500 including service charge, capitalised major works and supported housing costs

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Connexus Group has an overall cost per unit for 2019/20 across the key areas of £2,854, placing at mid/upper quartile. The variance in costs relates to a reduction in major works revenue spend and increase in capital costs across the group. There has been an increase in routine, cyclical and housing management and estate services costs.

group (c. £1.79 million above the median level). This does include exceptional merger costs, resourcing and investment into IT as part of the integration. Although overhead costs have reduced, they continue to stand out as an area that has the potential for cost reduction when compared to the peer

Operational Performance Indicators

Performance Indicator	2018/19 Result	2019/20 Resuft	Peer Wedian
Rent collected current and former tenants (including arrears b/f)	100.15%	99.17%	97.56%
Current tenant arrears (Excluding Voids)	1.43%	1.54%	2.68%
Former tenant arrears (Excluding Voids)	0.56%	0.51%	1.27%
Nent loss due to voids	0.98%	0.87%	0.52%
Average time complete repairs (Days)	15.85	20.50	11.49
Percentage of repairs completed at the first visit	83.18%	91.44%	92.34%
Satisfaction with the last repair (Transactional)	89.70%	88.99%	93.65%
Appointments kept %	3606'66	3678.00	97.70%
Average relet time (Days)	35.85	36.95	20.35
Gas safety certificate %	100,000	99.92%	100,00%
SAP rating	57.12	67.03	71.34
Average seconds to answer inbound calls	66.80	101.00	55.70
Total Score	270	260	300

Connexus Group is performing at the mid-lower quartile.

There is currently a 13% performance gap to reach the median level and 33% gap to achieve elite performance. Rent loss due to voids, average days to complete repairs, percentage of repairs complete at the first visit, satisfaction with the last repair survey and average re-let times have been identified as key performance improvement areas. Rent arrears performance for the group remains upper quartile in terms of collection and arrears. This has been a consistent trend for the group and demonstrates strong internal controls and procedure.

Satisfaction

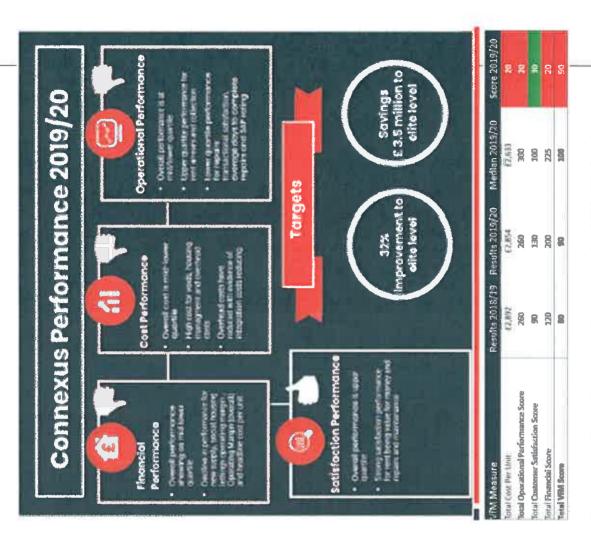


Latest satisfaction data available for the group has been used to provide a consolidated result, the results show, the overall position for Connexus Group is upper quartile performance for FY20.

Rent value for money and repairs satisfaction are now performing to upper quartile performance.

Overall Quality of the home and neighbourhood are showing lower levels of satisfaction, however, both these indicators are close to the median position.

Overall score with our Peers



Connexus will continue to work on improving VfM, this has been evidenced through the Service Improvement Plans (SIP's) created

Connexus Housing One Limited Report and financial statements for the year ended 31 March 2020

by each Head of Service aligned to the Corporate Plan Objectives.

A number of areas are articulated below;

Indicator	Issues / Actions taken to improve performance	Measurable Plan
Rent loss due to voids	A Connexus Voids and Lettings Improvement Project, led by the Head of Communities, contlinues to be delivered with improvements to rent loss, re-let times and void costs expected to be seen throughout the year.	Re-let time of 20 days targeted for the end of March 2021. Voids and Lettings Improvement Plan being led by Head of Communities with consultancy expertise and Insight and Change team in place to support implementation.
Average time to complete repairs (Days)	Improve service productivity and reduce costs. Reduce average customer waiting time for routine repairs appointments.	 1st April 2020 - Full CR use of Orchard & 1st Touch. 30th September 2020 - suite of service demand & productivity reports agreed and tested.

with the cofthe Change Change sation istomers on and ments & colleague oileague oileague oileague oileague oileague oileague int;		Development of	· 31st December 2020
Insight & Change team. Improved communication with customers (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			Identification of
Insight & Change team. Improved communication with customers (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			average number of
Insight & Change team. Improved communication with customers (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			completed jobs per
Insight & Change team. team. Improved communication with customers on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;		assistance of the	trade with an action
team. Improved communication with customers focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;		જ	plan in place to
Improved communication communication communication rs communication re communication flocus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			improve productivity
Improved communication rs communication re with customers (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			Quarterly
Improved communication with customers (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			management team
Improved communication communication communication communication focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			review of performance
Improved communication communi			and processes.
Improved communication with customers (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			Performance target
Improved communication communi			achievement by 31st
Improved communication with customers (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			March 2021.
Improved communication rs communication re with customers (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			
Improved communication communication be (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			customer waiting time
Improved communication communi			no more than 15 days
Improved communication be with customers (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			for routine repairs by
rs communication e with customers ffocus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;			31st March 2021.
with customers (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;	Percentage	Improved	Full CR use of Orchard &
with customers (focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;	of repairs	communication	1st Touch from 1st April
focus on proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;	complete		2020.
proactivity and flexibility); Increase Connexus Repairs oversight of appointments & Trade Colleague deployment;	d at the		• Ouarterly CR
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s oversight . Sintments & Colleague ment;		Increase Connexus	and processes.
Colleague		Repairs oversight	
ment;		or appointments & Trade Colleague	achievement by 31st
		deployment;	March 2021

Connexus Housing One Limited Report and financial statements for the year ended 31 March 2020

r.				
				customer is 89%
				Q2 2019/20 satisfaction performance
se tra tues tues tonal ers;	robust skills assessment for trade colleagues (quality of work); Tech training for nontech staff training from Customer Service Team to improve diagnosis;	Review of materials management - van stock audits & adjustments, Method of ordering & collection;	Investigate the reasons for customer no access	Improved communication with customers
	•			Satisfaction with the last repair

	(Tocus on proactivity and	against a target of 92%. NPS performance is 55
	flexibility);	against a target of 60.
	Increase Connexus Repairs oversight	The current targets to be retained. Qualitative data shows customer
	or appointments & Trade Colleague	_ ⊏ Ü
	meni	quality of work - the
	Customer service	customer feedback will
	for trade	be tracked to assess performance.
	colleagues and operational	Quarterly progress
	managers;	monitoring using the Customer Insight
	Introduction of a robust skills	satis
	assessment for	against target achieved
	(quality of work);	Dy 315t Marti 2021.
	Tech training for non- tech staff training	
	from Customer Service Team to	
	improve diagnosis.	
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tine ,	Lettings	targeted for the end of
(cápa)	Project led by the	Indicit 2021. Volus allu
	Head of	Plan being led by Head
	Communities,	of Communities with

Connexus Housing One Limited Report and financial statements for the year ended 31 March 2020

continues to be consultancy expertise adelivered with improvements to rent loss, re-let times and void costs expected to be seen throughout the year. Currently 33 are Compliance reporting to outstanding due contstanding due coutstanding due decess. Appointments are booked for all before end July so we expect to achieve 100% by end of July.	complete compliance will be maintained at 100% as any non- access issues are escalated through our standard procedure.	All stock now included 60% stock condition survey
Gas safety certificati on		SAP Rating

March 2021. 100% by March 2022.	Warmer Homes programme complete March 2022. New Asset Management Strategy in place by March 2021.	
system, Orchard Assets.	Start on site due, November 2020, on our ERDF funded Warmer Homes Project, the learning from which will enable us to model what work is required to improve the	energy efficiency of our stock in general. All investment contracts run through new Asset Management system to better inform stock condition/energy performance data. Stock option appraisal model in place by March 2021.

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Risk Management

Connexus is exposed to risks which may have material and adverse effects on its reputation, performance and financial position.

The Group measures these risks by reviewing the likelihood and impact of the inherent risk of an event occurring, identifying controls and actions to mitigate the risk and calculation of the residual risk remaining.

The most significant business risks facing the Group at the end of the March 2020 were:

The most significant business risks facing the Group at the end of the March 2020 were:

the March 2020 were:		
Risk	Management Controls	
Governance	Board and Committee	
Saibeel equeratory rood	Effectiveness Review	
to a requisitory	 Board training and development 	
downgrade	plan	
	 Concise and maintained risk 	
	registers in place with Risk	
	Assurance Framework and Risk	
	Management Strategy	
	 Current board member 	
	recruitment	
	 Up-to-date audited Asset and 	
4	Liability Register	
	 Board skills assessment and 360° 	
	appraisal process undertaken	
	 Executive and Leadership team 	
	strengthened	
	 Policy Up-dates of all governance 	
	policies and revised Standing	
	Orders and Financial Regulations	

areas Review of all govern processes Management Controls
areas Review of all governance processes

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	2	ansocate, of the month of
Development	1	management controls
	•	Board / Committee oversight of
Slump in housing		any new sales projects before
The management of the state of		committing
 sales (Including shared 	•	Capital at rick some in .
ownership) not		Shared Ormania.
materialising as force		Sola Description of Stringht
/ Oriental as Joi ecast		Sale Programmes,
surpluses not achieved	•	Cash in bank to deal with manifest
as forecast in business		downturn.
plan	•	Contingency plans in Line

- to deal with market rship and Outright mes.
- ngency plans in place to look Committee receive monthly written at alternative tenures. EMT and Enterprise & Development reports on sales.
 - Phased release of developments individual sites and to the Group to manage overall exposure to as a whole.
- Professional sales team supported Committee on the current housing market Stress testing undertaken Report considered by the E&D by a specialist consultant.
 - against this risk materialising. Strong links with local estate resourced ongoing marketing agency to assess market conditions. Targeted wellcampaign
- This risk has increased following review of the impact of Covid-19 understandably now a period of continue to monitor the market on the sales market. There is uncertainty and so we will

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Penni Impro Impro Impro In em Iegisk In em I	Pennington Choices Internal Action Plan in place to provide continuous improvement actions and link in emerging Building Safety legislation. Management Controls Data Quality Policy approved at Audit and Risk Committee No issue in respect to accessing data as a consequence of a hard Brexit due to in-house data storage Internal Audits Quarterly cashflows to Board Report on suppliers from CHIC (Central Housing Investment Consortium) Resources (cash) available Sales are monitored weekly with
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'	EMT and the Enterprise and
	Development Committee receive
	monthly reports
	Stress testing undertaken
Sidding •	Supply chain checks being
nderl	undertaken
Tracki	Fracking housing sector activity,
impaci	impact and solutions
Minima	Minimal reliance on EU27
nation	nationals in respect to our labour
market	et.

	Management Controls
Safeguarding issues lead to abuse of individuals	 Colleague training Designated Safeguarding leads and deputies across the group External Safeguarding Champion Policies / procedures / registers Safeguarding Steering Group 'Safer recruitment' adopted
Risk	Management Controls
Disease Pandemic	 EMT set key measures aligned to Board risk appetite that were reviewed on a weekly basis. Including Sickness, Sales, Voids. Increased frequency of Chairs plus meeting between CEO and Chair of Board and Committees. Board & EMT decision to increase liquidity by drawing RCF facility in to cash for an initial period of 3 months, with a corresponding relaxation of the Counterparty limits. Communication Strategy: EMT daily review meeting taking place during the current COVID19 Pandemic. With this cascading to SMT and being fully communicated to the wider organisation and stakeholder groups utilising the Intranet, webey telephones amails and

Disease pandemic cont' are furbused week state busin office work!

I CT I system suppose the control of the con

team meetings. To ensure that all are fully informed and aware throughout. FAQS issued on a weekly basis to all colleagues.

- Safe methods of work were established in all areas of the business, and included the closing offices and moving to remote working.
- ICT Infrastructure was robust and systems were already in place to support remote working.
- wider sector to share information and best practice.
- Anthony Collins Solicitors were engaged early in the pandemic to provide specialist advice and support.
- Adequate insurance cover in place for all colleagues working from home using Connexus ICT equipment
 - Advice given across the Group in terms of health advice, using guidelines issued via the Gov.UK and World Health Organisation websites
- Each Director and Head of
 Service nominated a deputy in the
 event said Director or Head of
 Service should take ill themselves
 A Covid adjusted Business Plan

was prepared and approved by

Board. Including adjustments to the planned programme of Developments, bad debt provisions and Capital improvements to a compliance only programme.

Disease pandemic cont'

- Teams to undertake risk
 assessments and test their
 individual business continuity
 plans.
 Contingency arrangements made
 by all Heads of Service to ensure
 all Regulatory returns continue to
 be submitted, governance team
 have secure access to all
 electronic submission details,
 sickness cover was put in place
 and compliance with regulatory
 standards is maintained.
- Head of Service prepared recovery plans which start the transition to 'business as usual' whilst minimising office presence wherever possible, to prevent the risk of cross-contamination of staff/customers, minimise the number of services that are delivered and minimise the number of colleagues delivering those services. Office access limited to those named in recovery plans.

Report and financial statements for the year ended 31 March 2020

Good governance is key to delivering a merger and Connexus ensures that a prudent approach is in place to maintain good governance. The Group Board has a key role in governing the organisation to mitigate the risk of poor governance and utilises its powers appropriately.

The General Data Protection Regulation (GDPR)

The Data Protection Act (DPA) 2018 (encompassing General Data Protection Regulation) came into effect on the 25 May 2018 and applies to any data companies hold or process within the EU. The regulation also relates to companies outside the EU. Its overall goal is to safeguard consumer data and enforce data security rights. At the same time, it forces organisations to think about what they collect, and how they use it.

Connexus is committed to the proper and appropriate use of data held regarding customers and colleagues, storing all date securely and only retaining whilst there is valid reason to do so. In July 2018 a Data Protection Officer was appointed to strengthen controls around GDPR. A Document and Data retention schedule is in place and all data is retained in line with this schedule, as such we are compliant with DPA 2018 retention regulations.

In May 2018 the group had an internal audit completed and all the recommendations from the audit were implemented by February 2019. A further internal audit was completed in May 2020 and we are currently awaiting the report of this audit.

Accounting Policies

The principal accounting policies are set out in note 2 to the financial statements on pages 51-61.

Capital Structure and Treasury Policy

The Group's financial instruments comprise borrowings, some cash and liquid resources and various items such as trade debtors, creditors etc. that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the Group's operations. It is the Group's policy to not trade in financial instruments. The main risk arising from the Group's financial instruments is liquidity risk. The Board reviews and agrees policies for managing this risk, details of which are summarised below. The policy was implemented following the refinancing in January 2018.

Treasury activities are controlled and monitored by the Director of Resources, with the assistance of external consultants as required, and are carried out in accordance with policies and strategies approved by the Board. The Board undertakes regular reviews of treasury management activity and covenant compliance. The Company has adopted a policy that balances the need to keep cash levels necessary only to meet immediate business requirements but also protecting the long-term position by taking advantage of long-term rates, when the opportunity arises.

The overall aim is to manage the Company's exposure to interest rates and have a debt profile that supports the needs of the business.

The Group finances its operations through a mixture of retained profits, bank funding and bonds taken at fixed rates of interest. The Group has funding in place in the form of a £40m revolving credit facility (RCF). At 31 March 2020, borrowings stood at £247.5m (2019: £223m), with facility was fully drawn (£40m) at the 31st March (2019: £25m) following the Board approval of the drawdown of £27m in to cash as a risk mitigation, at the onset of the Covid19 pandemic.

Report and financial statements for the year ended 31 March 2020

At the year-end 80% of borrowings were at fixed rates

The Group has no currency exposure and does not hold any derivative financial instruments.

The table below provides a Group analysis of when the debt falls due for repayment:

	2020	2019
	£,000	£,000
Within two to five years	40,000	15,000
After five years	207,521	207,701
Interest rate basis:		
Fixed	%08	89%
Floating	50%	11%

The weighted average percentage of financial liabilities is 4.18% in 2019. (2019: 4.62%).

Cash Flow

The Group generated net cash from operating activities of £30.8m (2019: £25.8m). After investing and financing activities cash and bank balances for the year ended 31 March 2020 increased by £0.993m (2019: (£1.394m)).

The company is exempt from producing a cashflow statement in accordance with FRS102.

Current Liquidity

The Connexus Group treasury management policy requires that Connexus will maintain a minimum level of liquidity such that there

- i. sufficient cash to cover the next three months forecast net cash requirement
- ii. sufficient cash and committed loan facilities capable of immediate draw down to cover the next twelve months forecast cash requirement; and
- iii. sufficient cash and committed loan facilities (whether or not capable of immediate draw down) to cover the higher of total committed development spend and the next eighteen months forecast cash requirement

Cash and bank balances and short term investments at 31 March 2020 for the Group were £58.6m (2019: £38.1m), for the company were £18.9m (2019: £0.9m). The Group has a fully secured £40m revolving credit facility in place with credit approval for an increase to the facility of £15m. The main factor influencing the amount and timing of borrowings is the pace of the Planned Maintenance and Improvement and New Development programmes. This has a significant impact according to the timing of payments to contractors and receipt of any capital grants.

Statement of compliance

The Board confirms that these financial statements are prepared in accordance with Financial Reporting Standard 102 – the applicable financial reporting standard in the UK and Republic of Ireland (FRS 102) and the Statement of Recommended Practice: Accounting 2019 and comply with the Accounting Direction for Private Registered Providers of Social Housing 2019. And are fully compliant with the Governance and Viability standard following the review undertaken during the year.

Report and financial statements for the year ended 31 March 2020

Statement of the responsibilities of the Board in respect of the Board's report and the financial statements

The Board is responsible for preparing the Board's Report and the financial statements in accordance with applicable law and regulations.

Co-operative and Community Benefit Society law requires the Board to prepare financial statements for each financial year. Under those regulations the Board have elected to prepare the financial statements in accordance with UK Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

The financial statements are required by law to give a true and fair view of the state of affairs of the association and of the income and expenditure the association for that period.

In preparing these financial statements, the Board is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards and the Statement of Recommended Practice have been followed, subject to any material departures disclosed and explained in the financial statements; and
- assess the association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless it either intends to liquidate the group or the association or to cease operations, or has no realistic alternative but to do so.

The Board is responsible for keeping proper books of account that disclose with reasonable accuracy at any time the financial position

of the association and enable them to ensure that its financial statements comply with the Co-operative and Community Benefit Societies Act 2014, the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2019. It is responsible for such internal control as it determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and has general responsibility for taking such steps as are reasonably open to it to safeguard the assets of the association and to prevent and detect fraud and other irregularities. The Board is responsible for the maintenance and integrity of the corporate and financial information included on the association's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

The directors who held office at the date of approval of this statement confirm, so far as they are each aware, there is no relevant audit information of which our independent auditors are unaware; and each director has taken all the steps they ought to have taken as a director to make them aware of any relevant audit information and to establish that our independent auditors are aware of that information

The Report of Board, the Strategic Report and the financial statements were approved by the Board on 15 September and signed on its behalf by:

John Barker

15 September 2020

Independent auditor's report to Connexus Housing One Limited Going concern for the year ended 31 March 2020

Opinion

Limited ("the association") for the year ended 31 March 2020 which We have audited the financial statements of Connexus Housing One comprise the Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Reserves and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view, in accordance with UK accounting standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland, of the state of affairs of the association as at 31 March 2020 and of its income and expenditure for the year then ended;
- comply with the requirements of the Co-operative and Community Benefit Societies Act 2014; and
- Regeneration Act 2008 and the Accounting Direction for Private respects. have been properly prepared in accordance with the Housing and Registered Providers of Social Housing 2019.

Basis for opinion

We conducted our audit in accordance with International Standards under, and are independent of the association in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

or to cease its operations, and as they have concluded that the The association's Board has prepared the financial statements on the going concern basis as they do not intend to liquidate the association association's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

conclusions, we considered the inherent risks to the association's business model and analysed how those risks might affect the the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least a year from the date of approval of the financial statements. In our evaluation of the Board's association's financial resources or ability to continue operations over We are required to report to you if we have concluded that the use of the going concern period. We have nothing to report in these

subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the However, as we cannot predict all future events or conditions and as absence of reference to a material uncertainty in this auditor's report is not a guarantee that the association will continue in operation.

Other information

comprises Chair's Foreword, Chief Executive's Foreword to the Financial Statements, Report of the Board, Strategic Report, and Statement of the Responsibilities of the Board. Our opinion on the The association's Board is responsible for the other information, which financial statements does not cover the other information and,

accordingly, we do not express an audit opinion or any form of Board's responsibilities

assurance conclusion thereon.

information therein is materially misstated or inconsistent with the consider whether, based on our financial statements audit work, the financial statements or our audit knowledge. Based solely on that Our responsibility is to read the other information and, in doing so, work, we have not identified material misstatements in the other information.

Matters on which we are required to report by exception

Under the Co-operative and Community Benefit Societies Act 2014 we are required to report to you if, in our opinion:

- the association has not kept proper books of account; or
- the association has not maintained a satisfactory system of control over transactions; or
- the in agreement with the financial statements are not association's books of account; or •
- we have not received all the information and explanations we need for our audit. •

We have nothing to report in these respects.

statements that are free from material misstatement, whether due to. statements which give a true and fair view; such internal control as it fraud or error, assessing the association's ability to continue as a concern; and using the going concern basis of accounting unless it either intends to liquidate the association or to cease operations, or As more fully explained in their statement set out on page 46, the association's Board is responsible for the preparation of financial determines is necessary to enable the preparation of financial going concern, disclosing, as applicable, matters related to going has no realistic alternative but to do so.

Auditor's responsibilities

material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does Misstatements can arise from fraud or error and are considered not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. pasis of the financial statements. A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

The purpose of our audit work and to whom we owe our

audit work has been undertaken so that we might state to the association those matters we are required to state to it in an auditor's 2014 and section 128 of the Housing and Regeneration Act 2008. Our we do not accept or assume responsibility to anyone other than the association as a body, for our audit work, for this report, or for the This report is made solely to the association in accordance with section 87 of the Co-operative and Community Benefit Societies Act report and for no other purpose. To the fullest extent permitted by law, opinions we have formed responsibilities

Harry Mears

for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants

KPMG LLP

One Snowhill, Snow Hill Queensway

Birmingham B4 6GH

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Notes to the Financial Statements Statement of Comprehensive Income as at 31 March 2020

Statement of Comprehensive income as at 31 March 2020	come as	at 31 Marci	U 2020
	Note	2020	2019
		€ 000	€ 000
Turnover	က	15,932	14,830
Operating expenditure	ო	(12,624)	(12,645)
Surplus on disposal of fixed assets	w	1,540	558
movement in investment property valuation	ဇ	(256)	ı
Operating Surplus	3,4	4,592	2,743
Interest receivable and other income	7	8	_
Interest and financing costs	œ	(3,865)	(4,175)
Surplus/(deficit) before tax		729	(1,431)
Taxation	6	(25)	-
Surplus/(deficit) for the year		704	(1,430)
Actuarial (loss)/ gain in respect of			
pension schemes	31	1,719	(2,496)
Total comprehensive income for the			
year		2,423	(3,926)

The financial statements were approved and authorised for issue by board on 15 September 2020.

All results derive from continuing operations

Nicola Griffiths Company Secretary John Barker Chair

Richard Woolley Chief Executive

0606 Statement of Financial Position as at 31 March 2020

	Note	000 3	€ 000
Fixed Assets			
Tangible Fixed Assets	12	129,164	120,786
Other tangible fixed assets	13	896	42
Investment properties	4	3,628	3,298
		133,688	124,126
Properties held for sale	15	1,761	519
Stock	15	89	
Trade and other debtors	16	869	3,161
Debtors: amounts due after more than one vear	17		
Short term investments	8	18,754	463
Cash and cash equivalents	8	102	404
		21,575	4,547
Creditors: amounts falling due within one	19	(12,333)	(4,905)
Net current assets / (liabilities)		9,242	(358)
Total assets less current liabilities		142,930	123,768
Creditors: amounts falling due after more than one year Provisions for liabilities	20	(138,036)	(119,292)
Pension provision	31	(2,261)	(4,269)
Other provisions	25	(116)	(113)
Total net assets		2,517	86
Reserves	Ş		
Share capital	22	1	
Income and expenditure reserve		2,517	8
Total reserves		2,517	94

Connexus Housing One Limited Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements Consolidated Statement of Changes in Reserves

	Share Capital	Income and Expenditure Reserve	Total Capital and reserves £'000
At 31 March 2018	ı	4,020	4,020
Surplus for the year ending 31 March 2019	ı	(1,430)	(1,430)
Other comprehensive income for the year	1	(2,496)	(2,496)
As at 31 March:2019	'	96	94
Surplus for the year ending 31 March 2020	1	704	704
Other comprehensive income for the year	1	1,719	1,719
At 31 March 2020	•	2,517	2,517

The accompanying notes form part of these financial statements.

1. Legal status

The Association is registered with the Cooperative and Community Benefit Societies Act 2014, Registered No. 27191R. It is also registered as a social housing provider and regulated by the Regulator of Social Housing in accordance with the Housing and Regeneration Act 2008, Registered No. LH 3943. The Association has charitable objects and is a charity for tax purposes.

Connexus Housing One is a subsidiary of Connexus Housing Limited which is the Groups ultimate parent. Connexus Housing Limited is registered with the Cooperative and Community Benefit Societies Act 2014, Registered No. IP30269R.

The consolidated financial statements of Connexus Housing Limited can be obtained by visiting the website https://connexus-group.co.uk or are available from the Company Secretary, Connexus Housing, The Gateway, The Auction Yard, Craven Arms, Shropshire, SY7 9BW.

2. Accounting policies

The following accounting policies have been adopted as being appropriate to the Group's circumstances with regard to giving a true and fair view and have been applied consistently in dealing with items which are considered to be material in relation to the Groups' financial statements.

a. Basis of Accounting

The financial statements have been prepared in accordance with Financial Reporting Standard 102 the applicable financial reporting standard in the UK and Republic of Ireland (FRS102) and the

Connexus Housing One Limited Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

Statement of Recommended Practice: Accounting 2019 and comply with the Accounting Direction for Private Registered Providers of Social Housing 2019.

The presentation currency of these financial statements is sterling. All amounts in the financial statements have been rounded to the nearest \pounds 1,000.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

The individual accounts of Connexus Housing Group have also adopted the following disclosure exemption:

The requirement to present a statement of cash flows and related notes

Operating Segment Reporting: It is a requirement under SORP 2018 to apply IFRS8 Operating Segments. Management have determined that the group's operating segments are:

Social Housing letting:

General Needs Housing Supported Housing and Housing for Older people Temporary Social Housing Low Cost Home Ownership

Other Social Housing Activities:

Current Asset Property Sales Supporting People Other Support Services

Non Social Housing Activities

Market Sales Wellbeing Services Other

Surplus on Disposal of Fixed Asset

b. Going concern

The financial statements have been prepared on a going concern basis which the directors consider to be appropriate for the following reasons.

The Group prepares a 30 year business plan which is updated and approved on an annual basis. The most recent business plan was approved in May 2020 by the Board. As well as considering the impact of a number of scenarios on the business plan the Board also adopted a stress testing framework against the base plan. The stress testing impacts were measured against loan covenants and peak borrowing levels compared to agreed facilities, with potential mitigating actions identified to reduce expenditure. Following the outbreak of Covid-19 the Group has undertaken a series of further scenario testing including severe but plausible downsides in the worst case assessment.

The board, after reviewing the group and company budgets for 2020/21 and the group's medium term financial position as detailed in the 30-year business plan including changes arising from the Covid-19 pandemic, is of the opinion that taking account of severe but plausible downsides, the group and company have adequate resources to continue in business for a period of 12 months from the date of approval of these financial statements (the going concern assessment period). In order to reach this conclusion, the Board have considered:

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

- the property market budget and business plan scenarios have taken account of delays in handovers, in respect of CH1L lower numbers of shared ownership property sales, reductions in shared ownership sales values;
- Maintenance costs budget and business plan scenarios have been modelled to take account of cost increases and delays in maintenance expenditure, with major works being phased into future years;
- Rent and service charge receivable arrears and bad debts have been increased to allow for customer difficulties in making payments and budget and business plan scenarios to take account of potential future reductions in rents;
 - Liquidity current available cash and unutilised loan facilities of £18.856m with £21.983m within the Shropshire Funding Group which gives significant headroom for committed spend and other forecast cash flows that arise;
- Borrowing Headroom- There is significant un-utilised borrowing headroom within CH1L property portfolio.
 - The associations ability to withstand other adverse scenarios such as higher interest rates and number of void properties.

The board believe the group and company has sufficient funding in place and expect the group to be in compliance with its debt covenants even in severe but plausible downside scenarios.

Association will have sufficient funds to continue to meet its Consequently, the Directors are confident that the Group and

liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on a going concern basis.

Significant judgements and estimates ď

The preparation of the financial statements requires management to make significant judgements estimates and assumptions that affect the amounts reported for assets and liabilities as at the Statement of Financial Position date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes may differ from those estimates. The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognized in the financial statements.

Property, plant and equipment

The Company has undertaken a review of the intended use of all housing properties. In determining the intended use, the Company has considered if the asset is held for social benefit or to earn commercial rentals. The Company has determined that market rented property, as it is developed are investment properties. The Company has determined that the small number of shops held, due to their nature and low level of rentals charged are held as property, plant and equipment are held for their social benefit.

Capitalisation of property development costs

The Company capitalises development expenditure in accordance with the accounting policy described within these notes. Initial development scheme is likely to proceed. Costs capitalised in this capitalization of costs is based on management's judgement that

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

way are regularly reviewed and any costs identifies as abortive are charged to the Statement of Comprehensive Income. The total amount capitalised is disclosed in the notes.

Impairment

The Company has identified a cash generating unit for impairment assessment purposes during development and construction at a programme level, with subsequent impairment assessment once in management at a property level.

Estimation uncertainty

Information about estimates and assumptions that have the most significant effect on recognition and measurement of assets, liabilities, income and expenses is provided below.

Useful lives of depreciable assets

Other than investment properties, tangible fixed assets are depreciated over their useful lives. Management reviews the useful lives of depreciable assets at each reporting date based on the expected utility of the assets. Uncertainties in these estimates relate to technological obsolescence that may change the utility of certain software and IT equipment and changes in homes standards which may require more frequent replacement of key components.

The key judgements and estimates applied in respect of housing property are contained within these notes and include:

- The useful economic life of properties
- That properties have no residual value at the end of useful life.

Defined benefit obligation (DBO)

The Group has obligations to pay pension benefits to colleagues. The cost of these benefits and the present value of the obligation depend on a number of critical underlying assumptions. These include standard rates of inflation, mortality, discount rate and anticipation of future salary increases provided by the pension administrators and actuaries. Variations in these assumptions may significantly impact the net pension obligation in the balance sheet and the annual defined benefit expenses.

Fair value measurement

Management uses valuation techniques to determine the fair value of financial instruments (where active market quotes are not available) and non-financial assets. This involves developing estimates and assumptions consistent with how market participants would price the instrument. Management bases its assumptions on observable data as far as possible, but this is not always available. In that case management uses the best information available. Estimates fair values may vary from the actual prices.

d. Exemptions taken

In accordance with FRS102, the association has taken advantage of the exemption from disclosing transactions or balances with entities which form part of the Group and have therefore not prepared a consolidation.

e. Turnover and revenue recognition

Turnover represents rental income receivable in the year, income from shared ownership first tranche sales, and properties built for

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

open market sales and other services included at invoice value (excluding VAT where recoverable) of goods and service supplied in the year and revenue grants receivable in the year.

Government grants received for housing properties are included in turnover amortised over the expected useful life of the housing property structure.

Rental income is recognised from the point when properties under development reach practical completion or otherwise become available for letting, net of any voids. Income from first tranche shared ownership and open market sales of properties built for sale is recognized at the point of legal completion.

f. Accrued Income

Where goods or services are provided but not yet invoiced, that revenue is accrued for.

g. Deferred Taxation

Deferred tax is recognised in respect of all timing differences at the reporting date, except as otherwise indicated. Deferred tax assets are only recognized to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

h. Loan interest costs

Interest payable and similar charges include interest payable, loan fees, and finance leases recognised in profit or loss using the effective interest rate is the rate that exactly discounts estimated future cash payments through the

expected life of the financial instrument to the net carrying amount of the financial liability.

i. Finance and issue costs

Costs directly connected with the raising of finance are deducted from loans and written off over the life of the loan to the Statement of Comprehensive Income (SOCI).

j. Preserved Right to Buy Income and Sales

Surpluses and deficits arising from the disposal of properties under the Preserved Right to Buy legislation are disclosed on the face of the Statement of Comprehensive Income before the operating result. On the occurrence of a sale a relevant proportion of the proceeds are clawed back by Herefordshire Council. The surplus or deficit is calculated by comparing the net proceeds received with the carrying value of the property sold.

k. Management Costs

Management costs are allocated to revenue accounts on the basis of an estimation of colleague time allocated, except for specific items of expenditure, which are allocated directly.

I. Tangible Fixed Assets

Housing Properties

Housing properties are properties held for the provision of social housing or to otherwise provide social benefit. Housing properties are principally properties available for rent and are stated at historical cost less accumulated depreciation and impairment

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

losses. The cost of properties represents the acquisition price of land and buildings, development costs, interest charges incurred in the development period, and expenditure incurred in respect of improvements.

Works to existing properties which replace a component that has been treated separately for depreciation purposes, along with those works that result in an increase in net rental income over the lives of the properties, thereby enhancing the economic benefits of the assets, are capitalised as improvements.

Properties in the course of construction are stated at cost and are transferred into housing properties, when complete. Properties in the course of construction are not depreciated.

Donated land and other assets

Where land has been donated as part of an intended development, the land is recorded at its current value at the gifting date within cost of construction and the income treated as a grant if from a government body and as turnover if from a non-government body. Current value takes into account any restrictions on use.

Shared Ownership Properties

Shared ownership properties are split between fixed and current assets in line with the expectation relating to the first tranche sale percentage. The expected first tranche proportion is classified as a current asset until the point of the first tranche sale. The current asset is then transferred to cost of sales and matched against sales proceeds within the operating surplus in the Statement of Comprehensive Income. Any operating surplus is restricted to the overall surplus which takes into account the Existing Use Value-Social Housing (EUV-SH) of the remaining fixed asset element.

The remaining element of the asset is classified as a fixed asset and included in housing properties at cost, less any provision for depreciation or impairment.

m. Investment Properties

The classification of properties as investment property or property plant and equipment is based upon the intended use of the property. Properties held to eam commercial rentals or for capital appreciation are treated as investment properties. Properties that are used for administrative purposes or that are held for the provision of social housing are treated as property plant and equipment.

Where land is acquired for use in the provision of social housing or for a social benefit it is accounted for as property, plant and equipment.

nvestment properties are reported at their market valuation.

n. Government Grants

Government grants include grants receivable from the Homes England (formerly Homes and Communities Agency), local authorities, and other government organisations. Government grants received for housing properties are recognised in income over the useful life of the housing property structure and, where applicable, its individual components (excluding land) under the accruals method.

Grants relating to revenue are recognised in the Statement of Comprehensive Income over the same period as the expenditure to which they relate once reasonable assurance has been gained that the entity will comply with the conditions and that the funds will be

Notes to the Financial Statements

received

Grants due from government organisations or received in advance are included as current assets or liabilities.

Government grants released on sale of a property may be repayable but are normally available to be recycled are credited to subordinated to the repayment of loans by agreement by the RSH. a Recycled Capital Grant Fund and included in the statement of grants received for housing properties financial position in creditors. Government

of the asset, any unamortised grant remaining within creditors is If there is no requirement to recycle or repay the grant on disposal released and recognised as income in the Statement Comprehensive Income.

Where individual components are disposed of and this does not create a relevant event for recycling purposes, any grant which has been allocated to the component is released to the Statement of Comprehensive Income. Upon disposal of the associated property, the Group is required to recycle these proceeds and recognise them

o. Other Grants

using the performance model. A grant which does not impose Grants received from non-government sources are recognised specified future performance conditions is recognised as revenue imposes specific future performance-related conditions on the when the grant proceeds are received or receivable. A grant that associations is recognised only when these conditions are met. A

grant received before the revenue recognition criteria are satisfied is recognised as a liability.

p. Depreciation

Property, plant and equipment

comprise in its housing properties, and charges depreciation, so as to write-down the cost of each component to its estimated residual The Group separately identifies the major components which value on a straight-line basis.

A full year's depreciation is charged on all assets in the year of acquisition but no charge is made in the year of disposal.

The expected useful lives of assets identified separately are as 99 years 99 years 99 years Post 1974 construction Pre 1974 construction Non-traditional Structure:

Other Major Components:

25 years 20 years 40 years 40 years 20 years 60 years 30 years 15 years 20 years Heating systems Bathrooms Windows Kitchens Roofs Doors Wiring Boilers

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

Leasehold Properties: Remaining life of lease

Not applicable

Freehold land is not depreciated

Garages:

Other tangible fixed assets

Tangible fixed assets other than housing properties are stated at cost (less grant) less accumulated depreciation. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for intended use.

Depreciation (to residual value) is charged on a straight line over the expected useful life of the asset from the month of acquisition, at the following annual rates:

Computers and other equipment 15% - 33%
Plant and Equipment 20% - 33%
Vehicles 25%
Furniture, fixtures and fittings 25%

q. Impairment

The Group's internal controls are designed to identify where the value of property, plant and equipment and work in progress held in the Statement of Financial Position is more than the lower of cost or net realisable value. Where there is evidence of impairment, fixed assets are written down to the recoverable amount, this is likely to be the value in use of the asset based on its service potential. The resulting impairment loss is recognized as expenditure in the Statement of Comprehensive Income. Where an asset is currently deemed not to be providing service potential to the association, its recoverable amount is its fair value less costs to sell. Depreciated replacement cost is taken as a suitable measurable model.

An impairment loss is reversed if the reasons for the impairment loss have ceased to apply and included in surplus or deficit in the Statement of Comprehensive Income.

r. Capitalisation of Development Overheads and Interest

Only specific and directly attributable costs are capitalised in line with the Statement of Recommended Practice.

Interest on loans financing new development is capitalised up to the date of practical completion if it represents either:

- Interest on borrowings specifically financing the programme after deduction of interest on Social Housing Grant (SHG) in advance or
- Interest on borrowings of the company as a whole after deduction of interest on SHG in advance to the extent that they can be deemed to be financing the development programme.

s. Properties for sale

Shared ownership first tranches sales and completed properties for outright sale are disclosed as a current asset, stated at the lower of cost and net realisable value. Cost comprises materials, direct labour costs and other direct overheads, as identified above. Net realisable value is based on the estimated sales price after allowing for all further costs of completion and disposal.

t. Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of any transactional costs, and are measured subsequently at

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

amortised cost using the effective interest method, less any impairment.

u. Creditors

Short term trade creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest rate method.

v. Employee Benefits

Short-term employee benefits and contributions to defined contribution plans are recognised as an expense in the period in which they are incurred.

w. Finance Leases

Where the Group enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a "finance lease". The asset is recorded in the Statement of Financial Position as a tangible fixed asset and is depreciated over its estimated useful life or the term of the lease, whichever is shorter. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the Statement of Comprehensive Income, and the capital element which reduces the outstanding obligation for future instalments.

x. Operating Leases

Costs in respect of operating leases are charged to the Statement of Comprehensive Income on a straight line basis over the lease

term.

y. Stocks

The value of stock is shown at the lower of cost (the original purchase price) or net realisable value in accordance with accounting standards. Net realisable value is the price at which stocks can be sold in the normal course of business after allowing for the costs of realisation. The value of stores stock is calculated using the weighted average method.

z. Bad and doubtful debts

Provision is made for current and former tenant arrears, as well as other miscellaneous debts (service charges, community alarm income, and fees receivable for the provision of services) to the extent that recovery is considered doubtful.

aa. Provisions

Due to the numbers of properties and the establishment of a regular program of repair and maintenance, the Group does not generally make a provision for future works. Actual costs are charged to the Statement of Comprehensive Income.

The Group will recognise provisions where it has a present obligation (legal or constructive) as a result of a past event or where a transfer of economic benefit will be required to settle the obligation and an estimate can be made.

Where properties are leased a provision will be made for dilapidations where specified in the terms of the lease based on the annual rent for that property.

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

The Group recognises a provision for annual leave accrued by employees as a result of services rendered in the current period, and which employees are entitled to carry forward and use within the next 12 months. The provision is measured at the salary cost payable for the period of absence.

bb. Pensions

Connexus Housing Group participates in the following defined benefit pension schemes:

Local Government Pension Scheme (LGPS)

The Group has three LGPS schemes in place – two with Shropshire Council Pension Fund (CH1L and CH3L) and Worcestershire County Council Local Government Pension Scheme. Pension costs for these schemes are assessed in accordance with the advice of a qualified actuary.

The Group financial statements report pension obligations according to the requirements of FRS 17 – 'Retirement Benefits'. Multi-employer defined benefit schemes that identify individual employers' shares of underlying assets and liabilities are reflected in the Statement of Comprehensive Income and the Statement of Financial Position. The difference between the fair value of the assets held in the pension scheme and the scheme's liabilities are recognised in the Statement of Financial Position as a pension scheme asset or liability. Changes in the defined benefit pensions scheme asset or liability arising from factors other than cash contribution by the employer are charged to the Statement of Comprehensive Income or Other Comprehensive Income.

Social Housing Pension Scheme (SHPS)

This scheme is administered independently by the Pension Trust.

The group has two defined benefit schemes in place (CH1L and CH2L). From the year ended 31 March 2018 contributions payable from the association to the SHPS under the terms of its funding agreement were recognised as a liability in the Statement of Financial position.

From the year ended 31 March 2019, the association has been able to identify its share of the scheme assets and the scheme liabilities. It has therefore applied defined benefit accounting, the relevant date for accounting for this change from defined contribution to defined benefit accounting is 1 April 2018. The scheme assets are measured at fair value. Scheme liabilities are measured on an actuarial basis using the projected unit credit method and are discounted at appropriate high quality corporate bond rates.

The deficit funding agreement liability that was previously recognised in creditors was derecognised on the 1 April 2018, and an initial net defined benefit pension liability was recognised at this date in the statement of financial position. The resulting net difference on initial recognition of the SHPS obligation was recognised in other comprehensive income.

From the year ended 31 March 2019, the net defined benefit pension liability has been included within the provisions for pension liability in the financial statements.

In the year ended 31 March 2020, the current service cost and costs from settlements and curtailments are charged against operating surplus. Past service costs are recognised in the current reporting period within the income and expenditure account. Interest is calculated on the net defined benefit liability. Remeasurements are reported in other comprehensive income. Refer to Note 32 for more details

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

cc. Corporation Tax

takes into account taxation deferred (or accelerated) because of liming differences between the treatment of certain items for axation and accounting purposes. Provision is made for deferred The charge for taxation is based on the results for the year and tax on a full provision basis.

Where the Company undertakes activities that are outside of its charitable purpose and exceed the permitted threshold corporation tax will be payable.

dd. Value Added Tax (VAT)

The Company is VAT registered, but a large proportion of its exempt for VAT purposes and this gives rise to a partial exemption income, income, being housing rents, and Right to Buy sales, is calculation.

and not recoverable from HM Revenue & Customs. The balance The financial statements include VAT to the extent that it is suffered recoverable or payable at the year-end is included as a current iability or asset.

ee. Financial instruments

instrument as defined in Section 11 of FRS102 are accounted for Financial instruments which meet the criteria of basic financial under an amortised historic cost model.

Basic financial instruments are recognised at amortised historical

Non-basic financial instruments are recognised at fair value using a valuation technique with any gains or losses reported in surplus or

ff. Liquid resources

They include some money market deposits, held for more than 24 hours that can only be withdrawn without penalty on maturity or by Liquid resources are readily disposable current asset investments. giving some notice of more than one working day.

3. Turnover, operating costs and operating surplus

		Cost		
Company	Tumover	ō	Operating	Operating
2020		Sales	Costs	Surplus
	£.000	€,000	£.000	£,000
Social Housing Lettings	11,746	1	(10,198)	1,548
Other Social Housing Activities				
Current asset property sales			1	
Supporting People	1	'		ůi.
Other support services	551	•	(551)	1
Non-social housing activities Provision of services to Group undertakings	2,805	1	(2,555)	250
Other	830	•	(614)	216
Total from Social and Non-Social Housing Activities	15,932		(13,918)	2,014
Surplus on disposal of fixed assets				1,540
Revaluation Investment Properties				(256)
Write back of fixed assets*				1,294
Total Operating Surplus				4,592
*Inc adjustments to associated				

[&]quot;Inc adjustments to associated grants

Connexus Housing One Limited
Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

2019 Sales Costs Social Housing Lettings 11,881 - (10,038) Social Housing Activities 585 (465) - (530) Current asset property sales 530 - (530) Supporting People 530 - (530) Supporting People 530 - (530) Other support services 349 - (530) Other support services to Group 981 - (349) Indertakings 504 - (303) Other 504 - (303) Including Activities - (465) (12,180) Surplus on disposal of fixed assets Exceptional items Exceptional items - (465) - (12,180)	Company	Tumover	Cost	Operating	Operating
Activities ales 585 (465) ales 580 - 349 - 349 - 504 - 504 - 504 - 504 - 504 - 504 - 504 - 504 - 504 - 504 - 504 - 504 -	2019		Sales	Costs	Surplus
(465)		£.000	£:000	£,000	£,000
Social Housing Activities It asset property sales It asset (465) It ass	social Housing Lettings	11,881	1	(10,038)	1,843
nt asset property sales 585 (465) orting People 530 - support services 530 - support servic	Other Social Housing Activities				
support services 349 - support services coctal housing activities ion of services to Group akings from Social and Non-Social ng Activities is on disposal of fixed assets tional items Operating Surplus	Surrent asset property sales	582		1	120
support services 349 - cocial housing activities ion of services to Group akings from Social and Non-Social from Social and Non-Social from Social and Non-Social from Social and Social from Social and Non-Social from Social and Non-Social from Social and Non-Social from Social and Social from Social and Non-Social from Social and Social from Social and Non-Social from Social and Social and Social from Social and Soc	upporting People	530	'	(230)	1
ion of services to Group Pakings From Social and Non-Social Ro on disposal of fixed assets God 14,830 (465) (12 Goerating Surplus	Other support services	349	1	(349)	*
richings 981 - 504 - from Social and Non-Social 14,830 (465) (12 ng Activities s on disposal of fixed assets tional items Operating Surplus	lon-social housing activities rovision of services to Group				
from Social and Non-Social 14,830 (465) Is on disposal of fixed assets tional items Operating Surplus	ndertakings	981	•	(096)	21
on-Social 14,830 (465) ad assets)ther	504	•	(303)	201
curplus on disposal of fixed assets exceptional items	otal from Social and Non-Social lousing Activities	14,830	(465)	(12,180)	2,185
xceptional items otal Operating Surplus	surplus on disposal of fixed assets				258
otal Operating Surplus	exceptional items				L
	otal Operating Surplus				2,743

The company's activities consist solely of social housing and non-social housing activities within the UK.

Company	General Needs Housing	Supported Housing and Housing for older people	Temporary Social Housing	Low cost Homa Ownership	Total 2020	Total 2019
	£,000	£.000	€.000	€,000	£.000	£,000
Rent receivable	8,646	1,465	1	561	10,672	10,819
Receivable	187	329	•	35	551	269
Amorused government grants	279	82	•	2	415	463
Other revenue grants	108	•	'	1	108	90
Turnover from social housing lettings	9,220	1,876	1	650	11,746	11,881
Management	(2,548)	(602)	ı	(227)	(3,377)	(3,477)
Services	(324)	(267)	•	(9)	(297)	(413)
maintenance Planned	(2,868)	(286)	,	<u>\$</u>	(3,198)	(2,790)
maintenance	(194)	(45)	0	•	(239)	(947)
Bad debts	(13)	(16)	1	4	(33)	(43)
Depreciation of housing properties	(2,033)	(461)	•	(133)	(2,627)	(2,295)
Pension operating costs	(100)	(18)	•	6	(127)	(73)
Operating costs on social housing lettings	(8,080)	(1,695)	1	(423)	(10,198)	(10,038)
Operating surplus on social housing lettings	1,140	181	'	227	1,548	1,843

Connexus Housing One Limited Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

Void losses

(159) (72)

ļ

(231) (134)

4. Operating Surplus

	2020	2019	
	Сотрапу	Company	
Once	£,000	£,000	
cheraing surplus is arrived at after charging / (crediting):			Disposal Pro
Depreciation and Impairment			Carrying valu
Depreciation of housing properties			Surplus on dassets
Impairment of tangible fixed assets	2,647	2,647	
Write back of fixed assets	•		6. Accomi
Depreciation of other tangible fixed assets	(1,294)	ž.	
Grant amortisation	2 9	28	
Operating lease rentals	(415)	(464)	Units owned/
Service fleet			year
Office equipment	ı	1	General hou
Auditors' remuneration (excluding VAT) - for external audit services	ı	C	Housing for c supported hous
- for tax advice & loan covenant review	13	18	Housing for o

5. Surplus on Disposal of Property, Plant and Equipment

	2020	2019
Disposal Proceeds	£,000	€,000
Carrying value of fixed assets	1,877	1,218
Surplus on disposal of fixed	(337)	(099)
assets	1,540	558
6. Accommodation in Management	+	
	2020	2019
Units owned/managed at end of	Number	Number
General housing – social neut		
General housing – affordable rent	1,456	1,498
Housing for older people and officer	374	395
supported housing	333	315
Housing for older people and other supported housing affordable	45	2
Silared ownership general needs	168	. 2
nousing properties	940 0	22
Market rent	4,376	2,381
Intermediate Rent	6	7
Leasehold Units	27	
Commercial units	4	
Total properties	00	12
	2.424	2 400

Notes to the Financial Statements

Units out of management (included above) Interest receivable and other Income	19	æ
	2020	2019
	£,000	£,000
Interest receivable from deposits	c	•

8. Interest and financing costs

and investments

N

	2020	2019
	000,3	£,000
Interest payable on loans	3,820	4,105
Interest on finance leases	•	'
Other charges	214	69
	4,034	4,174
Pension finance costs	96	95
Interest payable capitalised on housing properties under construction	(298)	(127)
Loan amortisation	83	33
Bond premium amortisation	•	'
	3,865	4,175

9. Taxation

Connexus Housing One Limited is an exempt charity for tax purposes and is therefore not liable to corporation tax on surpluses on its charitable activities. However, it does undertake a number of

activities that are outside of its charitable purpose, it has exceeded the £50,000 permitted threshold in 2020.

	2020	2019
	£.000	£.000
Current tax:		
UK Corporation tax on surplus for the year	23	1
Adjustment in resect of prior year	2	(1)
Total current tax	25	(1)
Total tax reconciliation		
Surplus on ordinary activities before tax	729	(1,431)
Theoretical tax at UK Corporation tax rate 19% (2019: 19%)	139	r
Costs not deductible for tax purposes	•	'
Income not taxable	(116)	•
Adjustment in respect of prior years	7	(E)
	25	3

10. Employees

Average monthly number of	2020	2019
coireagues (including the Critical Executive), employed during the	Company	Company
financial year.	Number	Number
Management Support	-	•
Development	80	10
Housing management	-	4
Property Maintenance	89	•
Care & Support	47	51

4.82%

4.71%

Capitalisation rate used to determine the finance

costs capitalised during the financial year.

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

60 671
Average monthly number of employees expressed in 37-hour full-time staff actually work 37 hours);

	2020	2019
	Company	Company
	Number	Number
Management Support	_	'
Development	7	10
Housing Management	-	က
Property Maintenance	29	,
Care & Support	37	39
	113	52

2019	Company	£,000	1,278	109	184	1.571
2020	Company	£,000	2,762	246	290	3,298
			Salaries	Social security costs	Other pension costs	

Employee costs:

Including past pension deficit of (2020) £477,500 (LGPS £139,900, SHPS £337,600)

Employee numbers are calculated on the basis of the average number of colleagues employed at the end of each quarter.

Remuneration Banding

Remuneration bandings for all	2020	2019
employees earning over £60,000:	Company	Company
£150,000 to £160,000	•	
£140,000 to £150,000		•
£130,000 to £140,000	•	•
£120,000 to £130,000	r	'
£110,000 to £120,000	1	ı
£100,000 to £110,000	1	•
£90,000 to £100,000	1	
£80,000 to £90,000	1	
£70,000 to £80,000	-	,
£60,000 to £70,000	1	•

In addition to the above, £35,000 was paid to a third party in relation to management services provided by the Interim Directors who would have earned over the earnings threshold on an FTE basis

11. Board Members and Executive Directors

The Board Members and Executive Directors are also directors of the parent Connexus Housing Limited. The Directors of the Group are defined as the Chief Executive and any other person who is a member of the Executive Management Team, or its equivalent. Connexus Housing One pays towards these Directors as part of its overhead recharges.

Connexus Housing One Limited Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

	Housing	Housing	Completed		
	properties	properties	shared		
	held for	in the course of	ownership		
	letting	construction	properties	Total	
	£0008	£0008	£0003	£000s	Long Leasehold land and building
Cost					
At 1 April 2019	127,366	5,633	15,044	148,043	Evnenditure on worke to evlet
Transfer to other fixed assets	(1,057)			(1,057)	properties
Write back of fixed assets	1,700	(525)	46	1,221	
Additions		10,269		10,269	
Works to existing properties	2,456	(5)	•	2,455	
Interest capitalised	•	298	1	298	Components capitalised
Schemes completed	5,667	(5,668)	-	t	Amounts charged to income and
Transfer to Investment properties	(117)	(402)	(333)	(852)	expenditure
Transfer to current assets		(1,242)		(1,242)	C
Disposals - Other	(1,162)	(62)	(8)	(1,232)	Social housing assistan
At 31 March 2020	134,853	8,300	14,750	157,903	
Depreciation					Total social housing and
At 1 April 2019 ·	26,104	ı	1,153	27,257	
Transfer to other fixed assets	(139)	1	•	(139)	
Write back of fixed assets	(104)	1	_	(103	Social Housing Assistance
Transfer to Investment Properties	(32)	'	(53)	(85)	Total accumulated grant received receivable at 31 March
In the Year	2,494	•	133	2,627	
Released on disposal	(816)	1	(2)	(818)	Recognised in the Statement of
At 31 March 2020	27,507	•	1,232	28,739	Comprehensive Income Grant received In advance
NBV At 31 March 2020	107,346	8,300	13,518	129,164	Held as deferred income
NBV At 31 March 2019	101.262	5.633	13.891	120.786	At 31 March

	2020	2019
	000.3	£,000
Freehold land and buildings	128,643	120,786
Long Leasehold land and buildings	521	
	129,164	124,084
Expenditure on works to existing properties		
	2020	2019
	£.000	€,000
Components capitalised	2,335	1,371
Amounts charged to income and expenditure	3,437	3,737
	5,772	5,108
Social housing assistance Total social bousing and other capital grants:	rante.	
	2020	2019
	£.000	6,000
Social Housing Assistance		
Total accumulated grant received or receivable at 31 March	42,927	42,582
Recognised in the Statement of	6,831	6,355
Grant received In advance	1	1
Held as deferred income	36,096	36,227
At 31 March	42.927	42.582

Notes to the Financial Statements

Valuation

In accordance with the conditions of the Company's funding agreement with the investor a 3-yearly valuation was undertaken by Savills Limited in 2020. The valuation, calculated on an existing use for social housing basis, was £123.5m (for 2,403 properties plus 158 Garages). In addition to this, the Commercial properties

Impairment

Connexus Housing One Limited assesses at each reporting date whether there is any indication that an asset (housing and non-

The following indicators of impairment must, as a minimum, be considered by a social landlord in assessing whether there is an indication that assets are impaired;

a) Contamination not identified as part of a development which results in a material increase in development costs 9

Change in government policy, regulation or legislation which has a material detrimental impact on the development scheme

Change in demand for a property

d) Material reduction in the market value of the property

Obsolescence of the property e.g. Where it is probable that a plan to regenerate existing properties by demolishing them or CH1L does not consider that any such indication exists and replacing of components of existing properties will go ahead therefore it has not undertaken an exercise to estimate

Where a property is to be demolished or is unable to be let the net

book value of these assets has been compared with the market value on disposal to determine whether impairment is required. 13. Other fixed assets

	Buildings	fixtures & fittinos	& other	Total
Cost	£,000	€.000	£'000	£,000
At 1 April 2019				
Transfer from Housing Fixed	, 1	355	323	678
Assets	7,057	•	,	1.057
Audinons Disposale		,		
At 24	1	,		1
A 31 march 2020	1,057	355	323	1 1
Accumulated denreciation				1,735
At 1 April 2019				
Transfer from Housing Fixed	, 139	355	281	636
Charged in year	;			139
Disposals	22	,	42	8
At 31 March 2020	- 90		1	•
	101	355	323	838
Net Book Value				
At 31 March 2020		N		
	896		1	000
At 31 March 2019				080
		r	42	Ş

Connexus Housing One Limited
Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

14.Investment properties and non-social housing properties held for letting

	Commercial	Commercial
	Property	Propert
	000.3	£,000
Valuation		
At 1 April restated	3,298	3,405
Additions	99/	
Increase in Value	(256)	
Disposals	(180)	(101)
At 31 March 2020	3,628	3,298

Investment properties were valued in 2020 by RICS registered valuers, Savils and were subject to a material uncertainty clause due to Covid19. Investment properties saw material impairments in this valuation. The impairment recognised and more recent market intelligence in relation to funder valuations gives the Board confidence that use of the valuations for the period ending 31 March 2020 is appropriate.

15. Properties held for sale

7070	&LOZ
£,000	3.000
89	1
1.544	354
•	
I	•
217	165
1	•
1,761	519
2020	2019
Company	Company
£.000	£,000
358	284
(184)	(178)
174	106
82	178
•	•
•	ı
382	1,690
œ	•
223	1,187
695	3,055
	1,544 1,544 217 2020 Company £"000 358 (184) 174 82

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Notes to the Financial Statements

3,161	
3,161	

17. Debtors: amounts due after more than one year

	2020	2019
	€,000	£,000
Loan to third party organisation	250	250
Provision for bad and doubtful debt	(250)	(220)

The debt relates to a £250,000 loan granted in 2016 to Grow, Cook, Learn— a charitable organisation providing services to the community, operating out of the Discovery Centre, which is leased from the company.

18. Cash and Short Term Investments

867	18,856	
404	102	Cash and cash equivalents
463	18,754	Short term investments
£.000	£,000	
2019	2020	

19. Creditors: amounts falling due within one year

	2020	2019
	Company	Company
	€,000	£,000
Loans	416	293
Intercompany Loans	000'9	•
Trade creditors	455	293
Rent and service charges received in advance	455	381
Other taxation and social security	8	80
Accruals and deferred income	606	1,482
Other creditors	•	539
Recycled capital grant fund (Note 22)	1	175
Deferred grant income (Note 21)	415	401
Amounts owed to Group undertakings	3,430	1,144
Pension contributions payable	1	'
Recelpts in advance	245	189
Other capital grants received in advance	1	•
	12,333	4,905

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Notes to the Financial Statements

20.Creditors: amounts falling due after more than one year

	2020	2019
	Company	Company
	£.000	£.000
Loans	103,105	84,408
Less: Issue costs	(606)	(942)
Recycled Capital Grant Fund (Note 22)	159	1
Deferred grant income	35,681	35,826
Improvement works	•	•
Pension deficit contributions (Note 30)		•
	138,036	119,292

21. Deferred income

	2020	2019
	£'000	£,000
At 1 April	36,227	33,744
Grant received in the year	345	2,907
Transfer to RCGF (Note 22)	•	39
Released to income in the year	(476)	(463)
At 31 March	36,096	36,227
Amounts to be released within one year	415	401

22.Recycled capital grant fund

	2020	2019
	3.000	£,000
Balance as at 1 April 2019	175	137
Grants Recycled	49	20
Interest Accrued	•	'
Withdrawals	(65)	(12)
	159	175
Repayment of grant	1	'
At 31 March 2020	159	175

23. Debt analysis

	Terms of	2020	20198
	Repayment	000.3	000.3
RBS/Newcastle	20 years	46,000	46,000
RBS Revolver	2 years	40,000	15,000
Canada Life	27 years	15,000	15,000
Shropshire Council	17 to 21 years	8,521	8,701
Total borrowings		109,521	84,701

The above funding has been sourced by Shropshire Housing Treasury Limited and on-lent to the Association on the above terms.

35,826 36,227

35,681

Amounts to be released in more than

one year

36,096

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

24. Financial Commitments

	2020	41.00
		2019
	000.3	€.000
Authorised expenditure not contracted	43,015	38,231
Authorised expenditure contracted	4,262	8,222
7	47,277	46,453

At the reporting date CH1L had £18.8m short term investments and the treasury vehicle Shropshire Housing Treasury Limited had a further £15.0m of approved funding. The remaining £13.5m is expected to be funded by reserves, future surpluses, Social Housing Grant, loan finance and new build asset sales. The CH1L business plan shows the affordability of the £47.3m financial commitment through future surpluses and loan finance.

25. Provisions for liabilities

The leave pay provision represents holiday balances accrued as a result of services rendered in the current period and which employees are entitled to carry forward. The provision is measured as the salary cost for the period of absence.

At 1 April 2019 70	Contracts £'000 £'000	Leave pay SP	SP	Leave pay £'000 42	At 1 April 2019 Additions Reversals Utilised
ions 4 - reals - reals ed	42 70 42	£'000 £'000	92	AR	
Jitions 4 -	42 70 4	£'000 £'000	E.	1	sed
Additions 4 -	2019 42 70	£'000 £'000 £ 2019 42 70	ı	8)	versals
	42	£'000 £'000 £	1	4	ditions

26. Called up share capital

	2020	2019
	¢ı	Ħ
Issued and fully paid shares of £1 each;		
At 1 April	61	63
Issued during the year	9	4
Relinquished during the year	(25)	(9)
At 31 March	42	61

The shareholders do not have the right to dividends, redemptions or distributions.

27. Reconciliation of net cash flow to movement in debt

	2020	2019
	£,000	6:000
Increase / (decrease) of cash in the year Cash flow from increase / (decrease) in liquid	(302)	(515)
resources	18,291	463
Cash flow from decrease / (increase) in debt	(24,820)	(3,717)
flows	(6,831)	(3,769)
Net debt at 1 April	(83,834)	(80,065)
Net debt at 31 March	(90,665)	(83,834)

Connexus Housing One Limited Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements 28. Analysis of changes in net debt

	1 April 2019	Cashflow	31 March 2020
	£,000	£.000	£,000
Cash	404	(302)	102
Short term investments	463	18,291	18,754
	298	17,989	18,856
Debt (loans)	(84,701)	(24,820)	(109,521)
	(83,834)	(6,831)	(90,665)

29. Financial assets and liabilities

Other than short-term debtors, financial assets held are cash deposits at bank or placed on money markets at call or invested in sterling gilts. They attract interest at variable rates and amounts held are shown below:

	2020	2019
	£,000	000.3
Call Account Deposits (On which floating interest is earned)	18,754	463
Current Account Deposits (On which no interest is earned)	102	404
Total financial assets	18,856	867

Financial liabilities excluding trade creditors

	2020	2019
	£.000	€,000
Within one year		•
Within two to five years	40,000	15,000
After five years	69,521	69,701
Interest rate basis:		
Fixed	54.3%	70.5%
Floating	45.7%	29.5%

Financial risk management

Risk Management

The Corporate Finance team is responsible for the management of funds and control associated risks. Its activities are governed by the Group Board who are responsible for treasury issues in all Connexus Housing legal entities which include this Company.

Interest rate risk

To manage interest rate risk, the Group manages its proportion of fixed to variable rate borrowings within approved limits and, where appropriate, utilises interest rate swap agreements. Amounts payable and receivable in respect of these agreements are recognised as adjustments to interest payable over the period of the agreement. The interest rate management strategy is reviewed on an annual basis. The group also borrows at floating rates through its RCF facility within Shropshire Housing Treasury Limited.

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

The Group does not have any hedging activities and it does not have any derivatives.

30. Contingent liabilities

As at 31 March 2020 the Company had nil contingent liabilities (2019: £nil)

31. Pensions

All the Company's employees are eligible for membership of the Shropshire County Superannuation Fund (SCSF) or the Social Housing Pension Scheme (SHPS). Further information on each scheme is given below.

Social Housing Pension Scheme

Connexus Housing One participates in the scheme, a multiemployer scheme which provides benefits to some 500 nonassociated employers. The scheme is a defined benefit scheme in the LIK The scheme is subject to the funding legislation outlined in the Pensions Act 2004 which came into force on 30 December 2005. This, together with documents issued by the Pensions Regulator and Technical Actuarial Standards issued by the Financial Reporting Council, set out the framework for the funding defined benefit occupational pension schemes in the UK.

The last triennial valuation of the scheme for funding purposes was carried out as at 30 September 2017. This valuation revealed a deficit of £1,522m. A Recovery Plan has been put in place with the aim of removing this deficit by 30 September 2026.

The scheme is classified as a 'last-man standing arrangement'. Therefore the company is potentially liable for the other participating employers' obligations if those employers are unable to meet their share of the scheme deficit following withdrawal from the scheme. Participating employers are legally required to meet their share of the scheme deficit on an annuity purchase basis on withdrawal from the scheme.

For financial years ending on or before 28 February 2019, it was not possible for the company to obtain sufficient information to enable it to account for the scheme as a defined benefit scheme, therefore the company has accounted for the scheme as a defined contribution scheme.

For financial years ending on or after 31 March 2019, it is possible to obtain sufficient information to enable the company to account for the scheme as a defined benefit scheme.

For accounting purposes, a valuation of the scheme was carried out with an effective date of 30 September 2018. The liability figures from this valuation were rolled forward for accounting year-ends from 31 March 2019 to 29 February 2020 inclusive. The liabilities are compared, at the relevant accounting date, with the company's fair value share of the Schemes total assets to calculate the company's net deficit or surplus.

Similarly, an actuarial valuation of the scheme was carries out as at 30 September 2019 to inform the liabilities for the accounting year ends from 31 March 2020 to 28 February 2021 inclusive.

31. Pensions (continued)

Connexus Housing One Limited Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements Assumptions

The principal assumptions at the balance sheet date are:

	2020	2019	Cump
	% per annum	% per annum	Empk
Discount rate	2.35	2.36	Ехрег
RPI inflation	2.55	3.24	Атоп
CPI inflation	1.55	2.24	Intere
Salary Growth	2.55	3.24	Expec
Allowance for commutation of pension for cash at retirement	75% of max allow	75% of max allow	Amor

The mortality assumptions adopted at 31 March 2020 imply the following life expectancies:

	Life expectancy at
	age 65 Years
Retiring today:	
Males	21.5
Females	23.3
Retiring in 20 years:	
Males	22.9
Females	24.5

Analysis of the amount charged to the Statement of Comprehensive Income

Current service costs Employer Contribution Expenses Amounts charged to operating costs Interest on pension liabilities Expected return on assets Amounts charged to other finance costs Total recognised in statement of comprehensive income	(1) (2) (2) (1) (1)	250). 2019
Current service costs Expenses Amounts charged to operating costs Interest on pension liabilities Expected return on assets Amounts charged to other finance costs Total recognised in statement of comprehensive income	(2) (2) (2) (2)	23 (14 1) (14 1) (16 1) (17 1) (18 1) (18 1) (19 1)
Expenses Amounts charged to operating costs Interest on pension liabilities Expected return on assets Amounts charged to other finance costs Total recognised in statement of comprehensive income	4) [S] [S, S] [E]	33 39 39 30 30 30 30 30 30 30 30 30 30 30 30 30
Expenses Amounts charged to operating costs Interest on pension liabilities Expected return on assets Amounts charged to other finance costs Total recognised in statement of comprehensive income		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Amounts charged to operating costs Interest on pension liabilities Expected return on assets Amounts charged to other finance costs Total recognised in statement of comprehensive income		39 39 39 30 39 30 30 30 30 30 30 30 30 30 30 30 30 30
Interest on pension liabilities Expected return on assets Amounts charged to other finance costs Total recognised in statement of comprehensive income	8 8 1	39 (0) (1) (0) (1) (1)
Expected return on assets Amounts charged to other finance costs Total recognised in statement of comprehensive income	2 2	0).
Amounts charged to other finance costs Total recognised in statement of comprehensive income	5	1) (1)
Total recognised in statement of comprehensive income	5	619
		019
Statement of total recognised surpluses and deficits:		910
2020		
000,3		£,000
Difference on transition from defined contribution to defined benefit accounting		
Past service deficit liability as at 1 April de-recognised		1,545
	٤	(3,474)
Loss recognised in other comprehensive income on initial recognition as at 1 April	<u>.</u>	(1,929)
Remeasurements in year (liabilities & assets) 1,904		(456)
Total gain recognised in other comprehensive income for 1,904 vear ended 31 March		(2,385)

31. Pensions (continued)

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

Analysis of the amount recognised in the Statement of Financial Position

	2020	2019
	£,000	£,000
Present value of funded benefit obligations	12,781	14,336
Fair value of plan assets	(10,985)	(10,445)
Deficit related to the Company	1,796	3,891
Net liability to the Company	1,796	3,891

Change in benefit obligation during financial year to 31 March

	2020
	€,000
Opening benefit obligation	14,336
Current service cost	119
Expenses	14
Interest Cost	339
Member contributions	135
Actuarial losses (gains) - Experience	52
Actuarial losses (gains) - Demographics	(120)
Actuarial losses (gains) - Financial	(1,823)
Curtailments	
Benefits paid and expenses	(271)
Closing benefit obligation	12,781

Change in plan assets during year to 31 March

10,985 €,000 10,445 (271) Remeasurements - Experience gain (loss) Closing fair value of plan assets Opening fair value of plan assets Benefits paid and expenses Employer contributions Member contributions Interest income

250 <u>ჯ</u> 413 135 The actual return on the plan assets (including any change in share of assets) over the period ended 31 March 2020 was £263,000 (2019: £626,000)

Analysis of plan assets

22

Connexus Housing One Limited
Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

Notes to the filliancial Statements		
	2020	2019
	£,000	000,3
Global Equity	1 607	1 758
Absolute Refum		8
Distressed Opportunities	000	1
Credit Relative Value	212	
Alternative Risk Premia	301	191
Ser. 13 capeal 3c per 13	892	602
	9	47
Emerging Market Debt	333	360
Risk Sharing	371	315
Insurance-Linked Securities	337	300
Property	242	235
Infrastructure	818	548
Private Debt	221	140
Opportunistic Liquid Credit	266	1
Corporate Bond Fund	626	487
Liquid Credit	4	•
Long Lease Property	190	154
Secured Income	417	374
Over 15 Year Gilts	•	•
Liability Driven Investment	3,646	3,820
Net Current Assets	47	20
Total assets	10,985	10,445

Shropshire County Superannuation Fund (SCSF)

The Shropshire County Superannuation Fund is a local Government Pension Scheme and is a multi-employer defined benefit scheme. The scheme is funded and is contracted out of the state scheme.

Triennial actuarial valuations of the pension scheme are performed by an independent, professionally qualified actuary using the projected unit method. The last actuarial valuation was completed as at 31 March 2019.

The market value of the overall scheme assets at the last valuation date was £2.003bn.

The market value of the Company's share of the scheme assets at 31 March 2020 was £4.33m (2019: £4.62m) representing a funding level of 90% (2019: 92%), based on liabilities valued on actuarial assumptions. Liabilities had a market value of £4.8m (2019: £5.0m).

Employers' contributions to the SCSF by the Company for the year ended 31 March 2020 were £0.16m (2019: £0.17m). The Company's employer's contribution rate was 27.1% during the financial year (2019: 27.1%) plus an annual past service deficit payment of £0.14m (2019: £0.14m).

Following the outcome of the valuation, the overall average primary employer contribution rate will be 16.6% of pensionable pay, plus £9m per annum in Secondary contributions set at individual levels on the basis that deficits are recovered over 19 years. In the absence of other factors, the contributions at the above level would mean a gradual improvement so that the Fund would have increased to 100% at the end of the 19 years. Employers can also

Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

opt to make an additional contribution to cover the McCloud judgement, Connexus has opted to do so and it is included in the Secondary rate.

In practice, each employer's position is assessed and separate employer contribution rates are set based on individual employer circumstances.

Following the year end a consultation was announced which is not due to end until October 2020. The impacts of this are that at the time of signing is noted that;

-There is likely to be a change to the pension liability following the completed consultation;

-There is currently insufficient information to base any calculations of the impact on;

-A reliable estimate cannot therefore be made of the impact; and -The timing of the consultation means that any resulting changes will be reflected in the pension liability at 31 March 2021.

There is no provision for unitising the assets of the SCSF under the Local Government Pension Scheme Regulations. The above assets as a whole are allocated to participating bodies on a consistent and reasonable basis, and overall investment performance is attributed to employers on a pro-rata basis (i.e. a notional individual employer investment strategy that is identical to that adopted for the Scheme as a whole).

The principal assumptions at the balance sheet date are:

2020	2020	2019
	% ber	% per
	annum	annum
CPI inflation	21	2 2A
Future salary increases		800
Future pension increases	2.2	2.4
Discount rate	2.4	2.36
	2020	2019
	No. of	No. of
	Years	Years
Post retirement mortality assumptions:		
Current pensioners - Male	22.9	23.2
- Female	25.0	26.4
Future pensioners - Male	24.2	25.4
- Female	26.6	28.7
Analysis of the amount charged	2020	2019
to the Statement of		
Comprehensive Income		
	€,000	€,000
Current service costs.	30	32
Past Service Deficit	25	•
Employer contribution	(160)	(165)
Administration expenses		-
Curtailments	1	9.
Amounts charged to operating costs	(105)	(132)

31. Pensions (continued)

Assumptions

Connexus Housing One Limited
Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

2019

5,000

2020

£'000 4,826 122

118

Interest on pension liabilities

Member confributions

Past Service gain

Opening scheme liabilities

Current service cost

32

ജ

244

(304)

Re-measurements - gain: assumptions

Re-measurements - loss: experience

120

25

(230)

(198)

5,000

4,795

Present value of benefit obligation at

Benefits paid

Curtailments

end of the year

	2020	2019
	3,000	€,000
Interest on pension liabilities	118	122
Expected return on assets	(111)	(115)
Total pension gain charged to other finance income	7	7

Statement of total recognised surpluses and deficits:

Analysis of the amount recognised in the Statement of Financial Position Year Ended 31 March

	2020 £,000	2019 £'000
Present value of funded benefit	4,795	5,000
oongauons Fair value of plan assets	(4,330)	(4,622)
Deficit related to the Company	465	378
Net liability to the Company	465	378

Change in benefit obligation during financial year to 31 March

31. Pensions Cont* Change in plan assets during financial year to 31 March

Connexus Housing One Limited Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements

	2020	2019
	€,000	£,000
Opening fair value of plan assets	4,622	4,434
Interest on plan assets	111	115
Remeasurements (assets)	(369)	133
Administration expenses	ı	(1)
Employer contributions	160	165
Member contributions	4	9
Benefits/ transfers paid	(198)	(230)
Closing fair value of plan assets	4,330	4,622

The actual deficit return on the plan assets was £192,000 (2019: £249,000 gain).

Analysis of plan assets

The major categories of plan assets as a percentage of total plan assets are:

2020 % 2019 %		22.3 16.1	4.3 5.3	1.3 6.4	22.1 21.6
	Equities	Other bonds	Property	Cash/Liquidity	Other

The company expects to contribute £1,000 to its defined benefit pension plan in 2020-21.

History of experience gains and losses (SCPF)

	2020	2019	2018	2017
	£,000	£,000	£,000	€,000
Defined benefit obligation	(4,795)	(2,000)	(4,826)	(4,960)
Plan assets	4,330	4,622	4,434	4,354
(Deficit)	(465)	(378)	(392)	(909)
(Losses)/gains on plan liabilities	184	(244)	131	(652)
Gains/(losses) on plan assets	(369)	133	(33)	669

32. Related parties

Grow, Cook, Learn and Discovery Centre

The Discovery Centre was purchased from the Council in 2016. A lease agreement is in place with Grow, Cook, Leam and SLA's to deliver various functions such as accounts preparation, HR and IT services. Connexus Housing One has on lent £250,000 as at the balance sheet date.

Defined Benefit Pension Schemes

Related party transactions exist between Connexus Housing One and SHPS and the SCPSF these relate to Defined Benefit pension schemes as disclosed at Note 31.

33. Disclosure of Group activity

Connexus Housing One Limited Report and financial statements for the year ended 31 March 2020

Notes to the Financial Statements Intra Group Transactions

Debtor and creditor balances between members of the Group are either debt subject to a market rate of interest, or trading balances which are non-interest bearing and are due to be settled within one year of their recognition. Costs are recharged to non-regulated development entities within the Group at cost plus 5%.

Connexus Housing Limited provides management and services across the group entities.

Central overheads have then been allocated equitably across the group, with subsidiaries recharged on an apportionment basis predominantly determined by time allocations across business areas or property numbers.

Connexus Housing Two Limited provides management services, ICT support and infrastructure across all the group entities.

Connexus Enterprise Limited has undertaken maintenance and improvement work for Connexus Housing One Limited to the value of £3.196m (2019; £3.82m). These charges are based upon an agreed percentage below schedule of rates and agreed control process. Connexus Enterprise also administer the facilities management for the Gateway on behalf of Connexus Housing One Limited

Floreat Development and Rise Partnership Developments provide design and build services to Connexus Housing One Limited at cost plus 5%

Floreat Living Ltd. is a subsidiary of Connexus Housing One Ltd building properties for outright sale in order to make surpluses that the Group can invest in providing additional affordable homes.

In accordance with FRS102, the Group has taken advantage of the exemption from disclosing transactions or balances with entities which form part of the Group.